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Ten-Year Summary and Business Highlights

	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3
RESULTS OF OPERATIONS:							
Operating revenues	¥1,225,974	¥1,251,922	¥1,200,834	¥1,236,520	¥1,260,833	¥1,282,374	¥1,374,610
Delivery	981,142	997,898	966,480	995,651	1,014,564	1,028,219	1,099,400
Non-delivery	244,832	254,024	234,354	240,869	246,269	254,155	275,210
Operating costs	1,129,008	1,167,764	1,110,971	1,143,006	1,163,777	1,181,834	1,274,471
Selling, general and administrative expenses	28,786	28,437	28,474	29,200	30,405	34,337	37,043
Operating income	68,180	55,721	61,389	64,314	66,651	66,203	63,096
Income before income taxes and minority interests	67,596	48,996	60,434	61,836	45,817	64,284	65,882
Income taxes	31,447	23,349	28,096	28,491	26,059	29,563	31,003
Net income attributable to owners of parent	35,353	25,523	32,282	33,208	19,787	35,144	34,776

PER SHARE OF COMMON STOCK:

Basic net income	¥ 79.80	¥ 57.60	¥ 71.84	¥ 73.42	¥ 46.00	¥ 81.85	¥ 82.22
Diluted net income	78.12	56.45	71.16	73.30	44.87	79.84	80.18
Cash dividends	22.00	22.00	22.00	22.00	22.00	23.00	24.00
Net assets per share	1,050.99	1,073.86	1,130.33	1,173.60	1,197.26	1,261.35	1,316.12
Stock price (closing), end of year	1,460	927	1,314	1,290	1,279	1,740	2,224

FINANCIAL POSITION:

Working capital	¥ 125,355	¥ 159,937	¥ 165,890	¥ 185,922	¥ 182,111	¥ 186,868	¥ 179,999
Total shareholders' equity	465,801	475,815	512,910	515,602	514,996	534,451	551,379
Total assets	874,219	869,606	878,641	899,363	919,295	950,153	1,032,134
Capital expenditures	124,832	45,856	39,700	52,472	48,615	48,052	79,531
Depreciation and amortization	44,772	42,697	39,883	39,583	38,682	37,936	42,266
Net cash provided by operating activities	116,896	84,463	77,064	87,899	71,843	73,950	80,075

KEY RATIOS:

Operating income margin (%)	5.56	4.45	5.11	5.20	5.29	5.16	4.59
Net margin (%)	2.88	2.04	2.69	2.69	1.57	2.74	2.53
Return on assets (ROA) (%)	4.15	2.93	3.69	3.74	2.18	3.76	3.51
Return on equity (ROE) (%)	7.76	5.42	6.53	6.46	3.84	6.70	6.41
Current ratio (%)	144.89	158.00	159.82	170.34	164.50	162.39	151.82
Shareholders' equity ratio (%)	53.28	54.72	58.38	57.33	56.02	56.25	53.42
Assets turnover (Times)	1.44	1.44	1.37	1.39	1.39	1.37	1.39
Interest coverage ratio (Times)	223.00	58.57	88.35	73.71	90.52	108.36	153.41
Price earnings ratio (PER) (Times)	18.3	16.1	18.3	17.6	27.8	21.3	27.0
Price book-value ratio (PBR) (Times)	1.4	0.9	1.2	1.1	1.1	1.4	1.7

NON-FINANCIAL DATA:

Number of employees	169,836	170,662	167,555	171,642	177,301	177,108	193,146
Full-time	80,843	82,601	82,395	83,427	84,293	84,422	87,279
Part-time	88,993	88,061	85,160	88,215	93,008	92,686	105,867
TA-Q-BIN delivery volume (Millions of parcels)	1,236	1,232	1,262	1,348	1,423	1,487	1,665
Unit price (Yen)	644	646	624	609	600	591	574
Kuroneko DM-Bin handling volume (Millions of units)	2,206	2,231	2,262	2,312	2,187	2,112	2,084
Unit price (Yen)	64	65	65	64	62	61	61

Foreign currency translation: U.S. dollar amounts have been translated, for convenience only, at the rate of ¥112.19 to U.S. \$1.
 Note: On March 31, 2015, we ceased accepting items for Kuroneko Mail and from April 1 launched Kuroneko DM-Bin.

		Millions of Yen		Thousands of U.S. Dollars	
2015/3	2016/3	2017/3	2017/3	2017/3	2017/3
¥1,396,708	¥1,416,413	¥1,466,852		\$13,074,713	
1,101,439	1,111,867	1,151,028		10,259,634	
295,269	304,546	315,824		2,815,079	
1,290,715	1,306,200	1,385,492		12,349,517	
37,046	41,673	46,475		414,247	
68,947	68,540	34,885		310,949	
69,158	68,079	33,038		294,479	
31,555	28,415	14,673		130,784	
37,533	39,425	18,054		160,921	

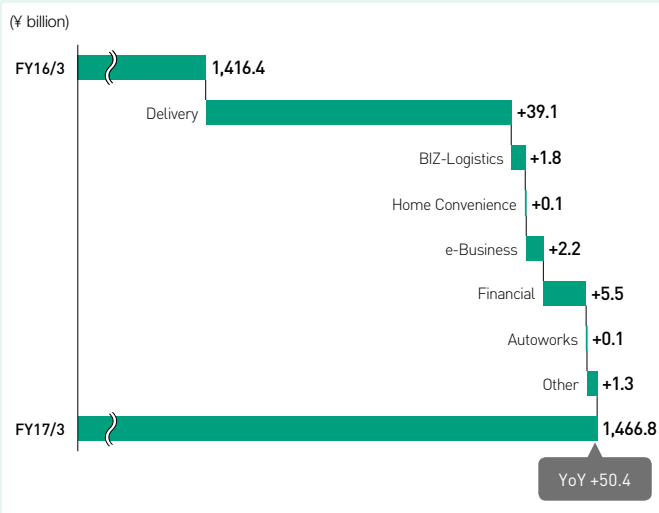
		Yen		U.S. Dollars			
¥	90.41	¥	96.45	¥	45.37	\$	0.40
	88.26		95.64		—		—
	25.00		28.00		27.00		0.24
	1,368.66		1,349.56		1,367.51		12.19
	2,772		2,247		2,332.5		—

		Millions of Yen		Thousands of U.S. Dollars			
¥	209,172	¥	235,884	¥	214,661	\$	1,913,373
	565,521		537,821		539,179		4,805,949
	1,082,531		1,089,437		1,114,672		9,935,576
	52,022		53,945		48,994		436,704
	46,058		46,739		46,114		411,037
	92,620		49,715		73,325		653,575

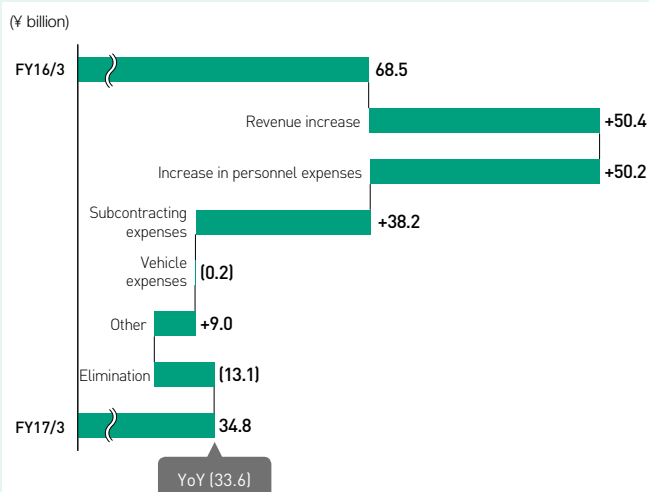
	4.94	4.84	2.38
	2.69	2.78	1.23
	3.55	3.63	1.64
	6.75	7.15	3.35
	158.59	167.76	157.73
	52.24	49.37	48.37
	1.32	1.30	1.33
	173.45	125.33	81.45
	30.7	23.3	51.4
	2.0	1.7	1.7

	197,056	196,582	201,784
	88,247	89,112	90,737
	108,809	107,470	111,047
	1,622	1,731	1,867
	595	578	559
	1,901	1,536	1,542
	61	57	55

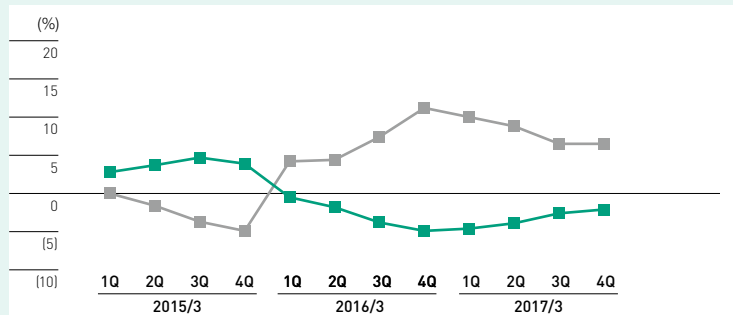
Analysis of Operating Revenues



Analysis of Operating Income



Quarterly YoY Growth Rates of TA-Q-BIN Delivery Volume and Unit Price



■ TA-Q-BIN Delivery Volume Growth Rate
■ TA-Q-BIN Unit Price Growth Rate

Delivery Volume:
YoY + 7.9%
Unit Price:
YoY + 3.3%

Consolidated Balance Sheet

March 31, 2017

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2017	2016	2017
CURRENT ASSETS:			
Cash and cash equivalents (Notes 2.d and 14)	¥ 230,129	¥ 249,594	\$ 2,051,241
Notes and accounts receivable (Note 14):			
Trade	208,131	197,382	1,855,165
Installment (Note 4)	46,142	43,648	411,280
Lease (Note 13)	50,777	48,894	452,601
Allowance for doubtful accounts	(1,283)	(1,079)	(11,433)
Inventories (Note 5)	2,775	2,858	24,735
Deferred tax assets (Note 12)	20,684	14,907	184,370
Prepaid expenses and other current assets	29,155	27,778	259,870
Total current assets	586,510	583,982	5,227,829
PROPERTY, PLANT AND EQUIPMENT—At cost:			
Land	178,621	176,139	1,592,127
Buildings and structures	341,134	326,889	3,040,683
Vehicles	194,073	196,054	1,729,860
Machinery and equipment	123,569	126,243	1,101,430
Leased assets (Note 13)	16,449	15,411	146,615
Construction in progress	11,749	23,538	104,725
Others	23,492	21,700	209,396
Total	889,087	885,974	7,924,836
Accumulated depreciation	(484,017)	(480,332)	(4,314,260)
Net property, plant and equipment	405,070	405,642	3,610,576
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 6 and 14)	32,588	30,329	290,474
Investments in and advances to unconsolidated subsidiaries and affiliates (Note 14)	22,086	1,169	196,859
Long-term loans	968	1,010	8,631
Software	18,149	14,526	161,772
Lease deposits	16,232	16,453	144,683
Deferred tax assets (Note 12)	26,643	27,008	237,481
Other assets (Notes 2.k and 9)	6,426	9,318	57,271
Total investments and other assets	123,092	99,813	1,097,171
TOTAL	¥1,114,672	¥1,089,437	\$ 9,935,576

See notes to consolidated financial statements.

LIABILITIES AND EQUITY	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2017	2016	2017
CURRENT LIABILITIES:			
Short-term bank loans (Notes 8 and 14)	¥ 20,098	¥ 23,615	\$ 179,143
Current portion of long-term debt (Notes 8, 14 and 15)	43,304	34,829	385,987
Notes and accounts payable (Note 14):			
Trade	155,736	148,456	1,388,147
Other	8,680	14,461	77,365
Income taxes payable	14,400	19,783	128,353
Accrued expenses	68,166	62,508	607,591
Deferred profit on installment sales (Notes 4 and 14)	6,010	5,895	53,571
Provision for special wage payments (Note 2.j)	15,129		134,854
Other current liabilities (Note 10)	40,326	38,551	359,445
Total current liabilities	371,849	348,098	3,314,456
LONG-TERM LIABILITIES:			
Long-term debt (Notes 8, 14 and 15)	114,767	115,903	1,022,966
Liability for employees' retirement benefits (Notes 2.k and 9)	70,952	71,551	632,428
Deferred tax liabilities (Note 12)	3,162	2,800	28,187
Other long-term liabilities (Note 10)	8,383	7,230	74,725
Total long-term liabilities	197,264	197,484	1,758,306
COMMITMENTS LIABILITIES (Note 13)			
EQUITY (Notes 11 and 19):			
Common stock—authorized, 1,787,541,000 shares in 2017 and 2016; issued, 411,339,992 shares in 2017 and 2016	127,235	127,235	1,134,101
Capital surplus	36,813	36,813	328,132
Retained earnings	409,271	402,376	3,648,015
Treasury stock—at cost, 17,062,391 shares in 2017 and 12,823,544 shares in 2016	(39,078)	(29,076)	(348,314)
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities	10,975	9,790	97,826
Foreign currency translation adjustments	(423)	751	(3,770)
Remeasurements of defined employees' retirement benefit plans (Notes 2.k and 9)	(5,614)	(10,068)	(50,041)
Total	539,179	537,821	4,805,949
Non-controlling interests	6,380	6,034	56,865
Total equity	545,559	543,855	4,862,814
TOTAL	¥1,114,672	¥1,089,437	\$9,935,576

Consolidated Statement of Income

Year Ended March 31, 2017

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2017	2016	2017
OPERATING REVENUES	¥1,466,852	¥1,416,413	\$13,074,713
OPERATING COSTS AND EXPENSES:			
Operating costs	1,385,492	1,306,200	12,349,517
Selling, general and administrative expenses	46,475	41,673	414,247
Total operating costs and expenses	1,431,967	1,347,873	12,763,764
Operating income	34,885	68,540	310,949
OTHER INCOME (EXPENSES):			
Interest and dividend income	847	833	7,548
Interest expense	(430)	(548)	(3,835)
Loss on sales and disposal of property, plant and equipment—net	(66)	(91)	(590)
Loss on impairment of long-lived assets (Note 7)	(1,284)	(1,155)	(11,447)
Gain on sales of marketable and investment securities (Note 6)	600	54	5,347
Loss on valuation of investment securities (Note 6)	(1)		(5)
Loss on valuation of investment in unconsolidated subsidiaries and affiliates	(209)		(1,867)
Share of loss of entities accounted for using equity method	(799)		(7,123)
Disaster recovery expenses for the Kumamoto Earthquake	(886)		(7,897)
Other—net	381	446	3,399
Other expenses—net	(1,847)	(461)	(16,470)
INCOME BEFORE INCOME TAXES	33,038	68,079	294,479
INCOME TAXES (Note 12):			
Current	22,094	27,435	196,932
Deferred	(7,421)	980	(66,148)
Total income taxes	14,673	28,415	130,784
NET INCOME	18,365	39,664	163,695
NET INCOME ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	311	239	2,774
NET INCOME ATTRIBUTABLE TO OWNERS OF THE PARENT	¥ 18,054	¥ 39,425	\$ 160,921

	Yen		U.S. Dollars (Note 1)
	2017	2016	2017
PER SHARE OF COMMON STOCK (Notes 2.r and 17):			
Basic net income	¥45.37	¥96.45	\$0.40
Diluted net income		95.64	
Cash dividends applicable to the year	27.00	28.00	0.24

See notes to consolidated financial statements.

Consolidated Statement of Comprehensive Income

Year Ended March 31, 2017

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2017	2016	2017
NET INCOME	¥18,365	¥ 39,664	\$163,695
OTHER COMPREHENSIVE INCOME (Note 16):			
Unrealized gain (loss) on available-for-sale securities	1,269	(3,976)	11,311
Foreign currency translation adjustments	(1,174)	(419)	(10,468)
Remeasurements of defined employees' retirement benefit plans	4,456	(10,787)	39,722
Share of other comprehensive income of entities accounted for using equity method	1		7
Total other comprehensive income (loss)	4,552	(15,182)	40,572
COMPREHENSIVE INCOME	¥22,917	¥ 24,482	\$204,267
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO:			
Owners of the parent	¥22,519	¥ 24,166	\$200,718
Non-controlling interests	398	316	3,549

See notes to consolidated financial statements.

Consolidated Statement of Changes in Equity

Year Ended March 31, 2017

	Thousands		Millions of Yen								
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income			Total	Non-controlling Interests	Total Equity
						Unrealized Gain on Available-for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans			
BALANCE, APRIL 1, 2015	413,194	¥127,235	¥ 70,209	¥395,353	¥(43,008)	¥13,848	¥ 1,169	¥ 715	¥565,521	¥5,678	¥571,199
Net income attributable to owners of the parent				39,425					39,425		39,425
Cash dividends, ¥26 per share				(10,674)					(10,674)		(10,674)
Adjustment of retained earnings for changes in the scope of consolidation				88					88		88
Purchase of treasury stock	(19,851)				(50,006)				(50,006)		(50,006)
Disposal of treasury stock	5,173		(1,637)		11,207				9,570		9,570
Retirement of treasury stock			(30,915)	(21,816)	52,731						
Change in equity related to transaction with non-controlling shareholders			(844)						(844)		(844)
Net change in the year						(4,058)	(418)	(10,783)	(15,259)	356	(14,903)
BALANCE, MARCH 31, 2016	398,516	127,235	36,813	402,376	(29,076)	9,790	751	(10,068)	537,821	6,034	543,855
Net income attributable to owners of the parent				18,054					18,054		18,054
Cash dividends, ¥28 per share				(11,159)					(11,159)		(11,159)
Purchase of treasury stock	(4,239)				(10,002)				(10,002)		(10,002)
Disposal of treasury stock	1										
Net change in the year						1,185	(1,174)	4,454	4,465	346	4,811
BALANCE, MARCH 31, 2017	394,278	¥127,235	¥ 36,813	¥409,271	¥(39,078)	¥10,975	¥ (423)	¥ (5,614)	¥539,179	¥6,380	¥545,559

	Thousands of U.S. Dollars (Note 1)									
	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income			Total	Non-controlling Interests	Total Equity
					Unrealized Gain on Available-for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans			
BALANCE, MARCH 31, 2016	\$1,134,101	\$328,132	\$3,586,554	\$(259,163)	\$87,267	\$ 6,691	\$(89,740)	\$4,793,842	\$53,786	\$4,847,628
Net income attributable to owners of the parent			160,921					160,921		160,921
Cash dividends, \$0.25 per share			(99,460)					(99,460)		(99,460)
Purchase of treasury stock				(89,155)				(89,155)		(89,155)
Disposal of treasury stock				4				4		4
Net change in the year					10,559	(10,461)	39,699	39,797	3,079	42,876
BALANCE, MARCH 31, 2017	\$1,134,101	\$328,132	\$3,648,015	\$(348,314)	\$97,826	\$ (3,770)	\$(50,041)	\$4,805,949	\$56,865	\$4,862,814

See notes to consolidated financial statements.

Consolidated Statement of Cash Flows

Year Ended March 31, 2017

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2017	2016	2017
OPERATING ACTIVITIES:			
Income before income taxes	¥ 33,038	¥ 68,079	\$ 294,479
Adjustments for:			
Income taxes—paid	(32,138)	(29,228)	(286,461)
Depreciation and amortization	46,126	46,758	411,142
Loss on sales and disposal of property, plant and equipment—net	66	91	590
Loss on impairment of long-lived assets	1,284	1,155	11,447
Gain on sales of marketable and investment securities	(600)	(54)	(5,347)
Loss on valuation of investment securities	1		5
Loss on valuation of investment in unconsolidated subsidiaries and affiliates	209		1,867
Share of loss of entities accounted for using equity method	799		7,123
Changes in assets and liabilities, net of effects from newly consolidated subsidiaries:			
Increase in notes and accounts receivable	(15,594)	(15,422)	(138,998)
Decrease in inventories	20	473	173
Increase (decrease) in notes and accounts payable	7,454	(9,137)	66,441
Increase in provision for special wage payments	15,129		134,854
Increase in liability for employees' retirement benefits	1,898	2,376	16,915
Other—net	15,633	(15,376)	139,345
Total adjustments	40,287	(18,364)	359,096
Net cash provided by operating activities	73,325	49,715	653,575
INVESTING ACTIVITIES:			
Proceeds from sale of property, plant and equipment	1,874	17,273	16,708
Purchases of property, plant and equipment	(43,987)	(37,426)	(392,075)
Proceeds from sales of marketable and investment securities	1,600	110	14,258
Purchases of marketable and investment securities	(1,714)	(1,846)	(15,272)
Increase in investments in and advances to unconsolidated subsidiaries and affiliates	(22,507)	(591)	(200,614)
Collection of loans	1,017	1,054	9,062
Payment of loans	(975)	(1,020)	(8,691)
Other	(9,308)	(7,784)	(82,967)
Net cash used in investing activities	(74,000)	(30,230)	(659,591)
FINANCING ACTIVITIES:			
(Repayments of) proceeds from short-term debt—net	(5,802)	2,708	(51,719)
Proceeds from long-term debt	43,720	58,865	389,698
Repayments of long-term debt	(35,499)	(16,857)	(316,419)
Dividends paid	(11,209)	(10,721)	(99,908)
Purchase of treasury stock—net	(10,005)	(50,013)	(89,180)
Other	17	(815)	156
Net cash used in financing activities	(18,778)	(16,833)	(167,372)
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON CASH AND CASH EQUIVALENTS	(883)	(654)	(7,868)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(20,336)	1,998	(181,256)
CASH AND CASH EQUIVALENTS OF NEWLY CONSOLIDATED SUBSIDIARIES, BEGINNING OF YEAR		213	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	249,262	247,051	2,221,781
CASH AND CASH EQUIVALENTS, END OF YEAR (Note 2.d)	¥228,926	¥249,262	\$2,040,525
NON-CASH INVESTING AND FINANCING ACTIVITIES:			
Decrease in capital surplus due to exercise of stock acquisition rights	¥ —	¥ (1,637)	\$ —
Decrease in treasury stock due to exercise of stock acquisition rights		11,207	
Decrease in zero coupon convertible bonds due to exercise of stock acquisition rights		9,570	

See notes to consolidated financial statements.

Notes to Consolidated Financial Statements

Year Ended March 31, 2017

1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications and rearrangements have been made in the 2016 consolidated financial statements to conform them to the classifications and presentations used in 2017.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Yamato Holdings Co., Ltd. (the “Company”) is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥112.19 to \$1, the approximate rate of exchange at March 31, 2017. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

a. Consolidation—The consolidated financial statements as of March 31, 2017, include the accounts of the Company and its 39 significant (40 in 2016) subsidiaries (together, the “Group”).

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The unconsolidated subsidiaries, whose combined assets, net sales, net income and retained earnings in the aggregate are not significant to the consolidated financial statements, have not been consolidated with the Company.

There were 14 affiliates accounted for by the equity method in 2017. No affiliates were accounted for by the equity method in 2016.

Effective from the fiscal year ended March 31, 2017, the scope of equity method includes GD EXPRESS CARRIER BHD., Packcity Japan Co., Ltd. and GUANGZHOU WISEPOWER TRANSPORTATION & DISTRIBUTION GROUP CO., LTD. following the new acquisition of shares, and also includes 11 subsidiaries of GD EXPRESS CARRIER BHD.

Investments in the unconsolidated subsidiaries and several affiliates not accounted for by equity method are stated at cost, less a valuation allowance representing possible losses on the investments that are deemed to be other than temporary. If the equity method of accounting had been applied to the investments in such companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements—Under Accounting Standards Board of Japan (“ASBJ”) Practical Issues Task Force (“PITF”) No. 18, “Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements,” the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, except for the following items which should be adjusted in the consolidation process so that net income is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; and (d) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting.

c. Recognition of Operating Revenues—The Group recognizes freight charge income as operating revenue at the time when freight has been received from the shipping customer for transportation.

Fees from customers based on installment sales contracts are recognized by the equal installment method.

d. Cash Equivalents—Cash equivalents in the consolidated statement of cash flows are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash equivalents in the consolidated statement of cash flows include time deposits, certificates of deposit, and mutual funds investing in bonds that represent short-term investments, all of which mature or become due within three months of the date of acquisition.

The difference between cash and cash equivalents in the accompanying consolidated balance sheet and cash and cash equivalents in the accompanying consolidated statement of cash flows was as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Cash and cash equivalents presented in the consolidated balance sheet	¥230,129	¥249,594	\$2,051,241
Time deposits due beyond three months	(1,203)		(10,716)
Bank overdraft		(332)	
Cash and cash equivalents presented in the consolidated statement of cash flows	¥228,926	¥249,262	\$2,040,525

e. Inventories—Inventories are stated at the lower of cost determined by the first-in, first-out method or net selling value.

f. Marketable and Investment Securities—Marketable and investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The Group had no trading securities at March 31, 2017 and 2016.

Non-marketable available-for-sale securities are stated at cost determined by the moving-average method.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income.

g. Property, Plant and Equipment—Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment excluding leased assets of the Company and its domestic consolidated subsidiaries is computed substantially by the declining-balance method, while the straight-line method is applied to buildings acquired on or after April 1, 1998, and facilities attached to buildings and structures acquired on or after April 1, 2016. Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

The depreciation of property, plant and equipment of foreign consolidated subsidiaries is computed by the straight-line method over the estimated useful lives of the assets. The range of useful lives is principally as follows:

Buildings and structures	7–60 years
Vehicles	2– 7 years
Machinery and equipment	2–20 years

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred.

h. Long-Lived Assets—The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

i. Other Assets—Amortization of intangible assets is computed by the straight-line method.

Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

j. Provision for Special Wage Payments—The Group conducted investigation during the fiscal year ended March 31, 2017, in order to measure unrecognized working hours. The provision for special wage payments has been recorded on the basis of the estimated amount of payment with regard to consideration for labor in accordance with the result of the investigation.

k. Retirement and Pension Plan—The Company and consolidated subsidiaries mainly have a contributory trusted pension plan and an unfunded retirement benefit plan. In addition, a defined contribution retirement plan was introduced along with these defined benefit pension plans.

In calculating the retirement benefit obligations, the straight-line basis is used in determining the amount of the expected retirement benefit obligations attributed to service performed up to the end of the current fiscal year.

Past service costs are recognized in profit or loss in full in the fiscal year in which it arises. Actuarial gains and losses are amortized on a straight-line basis over five years within the average remaining service period of the eligible employees on and after the fiscal year following the fiscal year in which it arises.

Actuarial gains and losses are recognized within equity on the consolidated balance sheet after adjusting for tax effects, and funded status is recognized as a liability or asset.

l. Asset Retirement Obligations—An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as reconciliation to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

m. Leases—For a lessee, all finance lease transactions are capitalized to recognize lease assets and lease obligations in the balance sheet.

For a lessor, all finance leases that deem to transfer ownership of the leased property to the lessee are recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee are recognized as investments in leases.

n. Income Taxes—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax rates to the temporary differences.

The Company applied ASBJ Guidance No. 26, “Guidance on Recoverability of Deferred Tax Assets,” effective April 1, 2016. There was no impact from this for the year ended March 31, 2017.

o. Foreign Currency Transactions—All short and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date.

p. Derivative Financial Instruments—The Company and certain consolidated subsidiaries use derivative financial instruments to manage their exposures to fluctuations in interest rates. Interest rate swaps are utilized by the Company and the consolidated subsidiaries to reduce interest rate risks. The Group has a policy not to enter into derivatives for trading or speculative purposes.

The interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are not remeasured at market value but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

q. Foreign Currency Financial Statements—The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as “Foreign currency translation adjustments” under accumulated other comprehensive income in a separate component of equity.

Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date.

r. Per Share Information—Basic net income per share is computed by dividing net income attributable to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants.

For the year ended March 31, 2017, diluted net income per share is not disclosed because the Company had no dilutive securities.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

s. Accounting Changes and Error Corrections—Under ASBJ Statement No. 24, “Accounting Standard for Accounting Changes and Error Corrections,” and ASBJ Guidance No. 24, “Guidance on Accounting Standard for Accounting Changes and Error Corrections,” accounting treatments are required as follows:

- (1) Changes in Accounting Policies—When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions.
- (2) Changes in Presentation—When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation.
- (3) Changes in Accounting Estimates—A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods.
- (4) Corrections of Prior-Period Errors—When an error in prior-period financial statements is discovered, those statements are restated.

3. ACCOUNTING CHANGES

Application of Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016—Following the revision to the Corporation Tax Act, the Company has applied the “Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016” (ASBJ PITF No.32) since the fiscal year ended March 31, 2017, and changed the depreciation method for facilities attached to buildings and structures acquired on or after April 1, 2016, from the declining-balance method to the straight-line method.

As a result of this change, operating income and income before income taxes increased by ¥189 million (\$1,685 thousand) for the fiscal year ended March 31, 2017.

4. NOTES AND ACCOUNTS RECEIVABLE

Sales recorded on the installment basis were 0.3% of operating revenues in both 2017 and 2016.

Annual maturities of notes and accounts receivable—installment at March 31, 2017, and related amortization of deferred profit on installment sales are as follows:

Year Ending March 31	Millions of Yen		Thousands of U.S. Dollars	
	Receivables	Deferred Profit on Installment Sales	Receivables	Deferred Profit on Installment Sales
2018	¥22,982	¥2,346	\$204,848	\$20,909
2019	11,403	1,657	101,638	14,776
2020	6,422	1,023	57,240	9,120
2021	3,123	531	27,835	4,730
2022	1,464	276	13,048	2,458
2023 and thereafter	748	177	6,671	1,578
Total	¥46,142	¥6,010	\$411,280	\$53,571

5. INVENTORIES

Inventories at March 31, 2017 and 2016, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Merchandise	¥ 740	¥ 738	\$ 6,594
Work in process	216	184	1,929
Raw materials and supplies	1,819	1,936	16,212
Total	¥2,775	¥2,858	\$24,735

6. MARKETABLE AND INVESTMENT SECURITIES

Marketable and investment securities as of March 31, 2017 and 2016, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Non-current:			
Marketable equity securities	¥31,350	¥29,216	\$279,435
Non-marketable equity securities	743	719	6,627
Other	495	394	4,412
Total	¥32,588	¥30,329	\$290,474

Information regarding each category of the securities classified as available-for-sale at March 31, 2017 and 2016, is as follows:

	Millions of Yen			
	2017			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥15,815	¥15,540	¥5	¥31,350
	Millions of Yen			
	2016			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	¥15,252	¥14,048	¥84	¥29,216
	Thousands of U.S. Dollars			
	2017			
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale: Equity securities	\$140,968	\$138,514	\$47	\$279,435

Information for available-for-sale securities, which were sold during the years ended March 31, 2017 and 2016, is as follows:

	Millions of Yen		
	Proceeds	Realized Gains	Realized Losses
March 31, 2017			
Available-for-sale: Equity securities	¥1,543	¥600	¥—
March 31, 2016			
Available-for-sale: Equity securities	¥110	¥54	¥—
	Thousands of U.S. Dollars		
	Proceeds	Realized Gains	Realized Losses
March 31, 2017			
Available-for-sale: Equity securities	\$13,751	\$5,347	\$—

Loss on valuation of available-for-sale equity securities for the year ended March 31, 2017, was ¥1 million (\$5 thousand).

7. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of the years ended March 31, 2017 and 2016. As a result, the Group recognized an impairment loss of ¥1,284 million (\$11,447 thousand) as other expense for the asset groups of the Aomori Regional Branch of Yamato Transport Co., Ltd. and nine other asset groups for the year ended March 31, 2017, and ¥1,155 million as other expense for the asset groups of the Tokushima Regional Branch of Yamato Transport Co., Ltd. and eight other asset groups for the year ended March 31, 2016, due to continuous operating losses of those units or significant declines in market prices. The carrying amounts of the relevant asset groups were written down to their recoverable amounts. In the case where the net selling prices were used as recoverable amounts, the relevant asset groups were evaluated mainly based on Real Estate Appraisal Standards, assessed value of fixed assets, and posted land prices.

8. BANK LOANS AND LONG-TERM DEBT

Short-term bank loans at March 31, 2017 and 2016, consisted of notes to banks and bank overdrafts. The weighted-average interest rates applicable to the bank loans as of March 31, 2017 and 2016, were approximately 0.103% and 0.708%, respectively.

Long-term debt at March 31, 2017 and 2016, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
0.010% to 0.430% loans from banks due 2017 to 2022	¥130,776		\$1,165,665
0.010% to 5.500% loans from banks due 2016 to 2020		¥122,834	
Lease obligations	7,295	7,898	65,018
Unsecured 0.050% bonds due in March 2019	10,000	10,000	89,135
Unsecured 0.090% bonds due in March 2021	10,000	10,000	89,135
Total	158,071	150,732	1,408,953
Less current portion	(43,304)	(34,829)	(385,987)
Total	¥114,767	¥115,903	\$1,022,966

Annual maturities of long-term debt at March 31, 2017, are as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2018	¥ 43,304	\$ 385,987
2019	45,680	407,170
2020	42,327	377,275
2021	16,246	144,809
2022	10,231	91,191
2023 and thereafter	283	2,521
Total	¥158,071	\$1,408,953

9. RETIREMENT AND PENSION PLANS

The Group has defined benefit pension plans and defined contribution retirement plans for employees.

The defined benefit pension plans provide, under most circumstances, that employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from the consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages exceeding the standard retirement age.

(1) Defined Benefit Pension Plans

The changes in defined benefit obligation for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Balance at beginning of year	¥153,513	¥133,126	\$1,368,330
Service cost	11,520	10,074	102,683
Interest cost	147	1,147	1,310
Actuarial (gain) loss arising during the year	(49)	14,943	(442)
Retirement benefits paid	(6,749)	(5,777)	(60,157)
Balance at end of year	¥158,382	¥153,513	\$1,411,724

The changes in plan assets for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Balance at beginning of year	¥82,016	¥80,358	\$731,048
Expected return on plan assets	820	804	7,310
Actuarial gain (loss) arising during the year	2,486	(1,445)	22,160
Contributions from the employer	4,313	4,261	38,445
Retirement benefits paid	(2,088)	(1,962)	(18,619)
Balance at end of year	¥87,547	¥82,016	\$780,344

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Defined benefit obligation of funded plan	¥ 61,358	¥ 60,980	\$ 546,910
Plan assets	(87,547)	(82,016)	(780,344)
	(26,189)	(21,036)	(233,434)
Defined benefit obligation of unfunded plan	97,024	92,533	864,814
Net liability arising from defined benefit obligation	¥ 70,835	¥ 71,497	\$ 631,380

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Liability for employees' retirement benefits	¥70,952	¥71,551	\$632,428
Asset for employees' retirement benefits	(117)	(54)	(1,048)
Net liability arising from defined benefit obligation	¥70,835	¥71,497	\$631,380

The amount of the liability and asset for employees' retirement benefits that are offset individually by the Company and subsidiaries are combined.

The components of net periodic benefit costs for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Service cost	¥11,520	¥10,074	\$102,683
Interest cost	147	1,147	1,310
Expected return on plan assets	(820)	(804)	(7,310)
Recognized actuarial loss	3,966	790	35,350
Others	(24)	5	(208)
Net periodic benefit costs	¥14,789	¥11,212	\$131,825

Amounts recognized in other comprehensive income (before income tax effect adjustments) in respect of defined retirement benefit plans for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Actuarial gain and (loss)	¥6,501	¥(15,598)	\$57,952
Total	¥6,501	¥(15,598)	\$57,952

Amounts recognized in accumulated other comprehensive income (before income tax effect adjustments) in respect of defined retirement benefit plans as of March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Unrecognized actuarial loss	¥(8,030)	¥(14,531)	\$(71,573)
Total	¥(8,030)	¥(14,531)	\$(71,573)

Plan assets as of March 31, 2017 and 2016, consisted of the following:

	2017	2016
General accounts	32%	34%
Debt investments	26	27
Equity investments	23	21
Others	19	18
Total	100%	100%

Assumptions used for the years ended March 31, 2017 and 2016, were set forth as follows:

	2017	2016
Discount rate	0.1%	0.1%
Expected rate of return on plan assets	1.0%	1.0%

The expected rate of return on plan assets is determined on the basis of the distribution of plan assets, past performance of respective assets that make up investments of plan assets, and market trends.

(2) Defined Contribution Retirement Plans

The amounts contributed to the defined contribution retirement plans of the Group for the years ended March 31, 2017 and 2016, were ¥2,235 million (\$19,920 thousand) and ¥2,193 million, respectively.

10. ASSET RETIREMENT OBLIGATIONS

The changes in asset retirement obligations for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Balance at beginning of year	¥5,184	¥4,980	\$46,203
Additional provisions associated with the acquisition of property, plant and equipment	326	150	2,905
Reconciliation associated with passage of time	99	95	886
Reconciliation associated with changes in accounting estimates	15	30	133
Reduction associated with settlement of asset retirement obligations	(46)	(61)	(408)
Others	(43)	(10)	(380)
Balance at end of year	¥5,535	¥5,184	\$49,339

Changes in accounting estimates were recorded as it became evident that the estimate of the discounted cash flows required for future asset retirement would change at the beginning of the year. A reconciliation has been prepared for the change, which resulted in an increase of the asset retirement obligation for the years ended March 31, 2017 and 2016, by ¥15 million (\$133 thousand) and ¥30 million, respectively.

11. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

c. Treasury Stock

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity.

12. INCOME TAXES

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in normal effective statutory tax rates of 30.9% and 33.1% for the years ended March 31, 2017 and 2016.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities at March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Deferred tax assets:			
Current:			
Accrued expenses	¥ 9,835	¥ 9,441	\$ 87,666
Enterprise tax	1,925	1,774	17,158
Allowance for doubtful accounts	269	184	2,392
Legal welfare expense	2,377	1,524	21,188
Provision for special wage payments	4,682		41,734
Other	1,975	2,215	17,600
Less valuation allowance	(160)		(1,423)
Deferred tax assets—current	¥ 20,903	¥ 15,138	\$ 186,315
Non-current:			
Liability for employees' retirement benefits	¥ 21,775	¥ 22,029	\$ 194,092
Loss on valuation of investment securities	1,872	1,881	16,687
Loss on valuation of land	20,760	20,759	185,037
Loss on impairment of long-lived assets	4,447	4,575	39,635
Loss on valuation of telephone subscription rights	469	468	4,180
Unrealized profit	2,278	2,138	20,306
Other	10,479	10,288	93,406
Less valuation allowance	(32,085)	(31,943)	(285,988)
Deferred tax assets—non-current	¥ 29,995	¥ 30,195	\$ 267,355
Deferred tax liabilities:			
Current—other	¥ (220)	¥ (231)	\$ (1,959)
Deferred tax liabilities—current	¥ (220)	¥ (231)	\$ (1,959)
Non-current:			
Unrealized gain on available-for-sale securities	¥ (3,731)	¥ (3,405)	\$ (33,255)
Other	(2,783)	(2,582)	(24,806)
Deferred tax liabilities—non-current	¥ (6,514)	¥ (5,987)	\$ (58,061)
Deferred tax assets—net	¥ 44,164	¥ 39,115	\$ 393,650

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2017, with the corresponding figures for 2016 was as follows:

	2017	2016
Normal effective statutory tax rate	30.9%	33.1%
Per capita levy of local taxes	8.9	4.3
Valuation allowance	2.9	0.8
Downward revision to deferred tax assets as of end of the period due to the change in the corporate tax rate		2.7
Other—net	1.7	0.8
Actual effective tax rate	44.4%	41.7%

13. LEASES

(1) Lessee

The Group leases certain machinery, computer equipment and other assets.

Future rental payments under non-cancelable operating leases at March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Due within one year	¥164	¥153	\$1,460
Due after one year	304	408	2,715
Total	¥468	¥561	\$4,175

(2) Lessor

The net investments in lease as of March 31, 2017 and 2016, were summarized as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Gross lease receivables	¥48,702	¥47,496	\$434,105
Unguaranteed residual values	5,875	5,069	52,371
Unearned interest income	(3,800)	(3,671)	(33,875)
Investments in leases—current	¥50,777	¥48,894	\$452,601

Maturities of lease receivables for finance leases that are deemed not to transfer ownership of the leased property to the lessee as of March 31, 2017, are as follows:

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2018	¥16,986	\$151,405
2019	13,781	122,839
2020	9,656	86,068
2021	5,656	50,418
2022	2,287	20,384
2023 and thereafter	336	2,991
Total	¥48,702	\$434,105

The minimum rental commitments under non-cancelable operating leases at March 31, 2017 and 2016, are as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Due within one year	¥3,735	¥3,361	\$33,290
Due after one year	6,212	6,416	55,374
Total	¥9,947	¥9,777	\$88,664

14. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES

(1) Group Policy for Financial Instruments

The Group uses financial instruments, mainly long-term debt including bank loans and bonds, in order to expand its business based on its investment plan to expand its network. Cash surpluses, if any, are invested in low risk financial assets. Derivatives are used, not for speculative purposes, but to manage exposure to interest fluctuation risk. Certain consolidated subsidiaries conduct leasing or installment sales operations.

(2) Nature and Extent of Risks Arising from Financial Instruments and the Risk Management for Financial Instruments

Receivables such as notes and accounts receivable and installment sales receivable are exposed to customer credit risk. Therefore, the Group minimizes customers' credit risk by monitoring collections and accrued receivables at due dates.

Marketable and investment securities are mainly equity securities of the companies with which the Group has business relationships or capital alliances. Such securities are exposed to the risk of market price fluctuations.

Most payment terms of payables such as notes and accounts payable are less than one year.

Short-term bank loans and long-term bank loans are mainly related to a financial business. Although a portion of such bank loans are exposed to market risks from changes in variable interest rates, those risks are mitigated by using derivatives such as interest rate swaps. In addition, such interest rate swaps are contracted in accordance with internal policies, which prescribe the authority over derivative transactions.

Accounts payable and bank loans exposed to liquidity risks are managed by each company of the Group, such as through fund settlement, bookkeeping, monitoring of the balances outstanding, and managing cash flows.

(3) Fair Values of Financial Instruments

Fair values of financial instruments are based on quoted prices in active markets. If a quoted price is not available, other rational valuation techniques are used instead. The value could vary depending on the technique used.

Fair values of financial instruments at March 31, 2017 and 2016, were as follows:

March 31, 2017	Millions of Yen		
	Carrying Amount	Fair Value	Difference
Assets:			
Cash and cash equivalents	¥230,129	¥230,129	
Trade notes and accounts receivable	208,131		
Allowance for doubtful accounts	(134)		
	207,997	207,984	¥ (13)
Installment sales receivable	46,142		
Allowance for doubtful accounts	(764)		
Deferred profit on installment sales	(6,010)		
	39,368	45,230	5,862
Available-for-sale securities	31,350	31,350	
Shares of affiliates	13,712	13,884	172
Liabilities:			
Trade notes and accounts payable	155,736	155,736	
Short-term loans	60,974	60,997	23
Long-term loans	89,900	89,897	(3)
Derivatives			

Notes to Consolidated Financial Statements

March 31, 2016	Millions of Yen		
	Carrying Amount	Fair Value	Difference
Assets:			
Cash and cash equivalents	¥249,594	¥249,594	
Trade notes and accounts receivable	197,382		
Allowance for doubtful accounts	(125)		
	197,257	198,154	¥ 897
Installment sales receivable	43,648		
Allowance for doubtful accounts	(646)		
Deferred profit on installment sales	(5,895)		
	37,107	42,933	5,826
Available-for-sale securities	29,216	29,216	
Liabilities:			
Trade notes and accounts payable	148,456	148,456	
Short-term loans	55,934	56,018	84
Long-term loans	90,515	90,859	344

Derivatives

March 31, 2017	Thousands of U.S. Dollars		
	Carrying Amount	Fair Value	Difference
Assets:			
Cash and cash equivalents	\$2,051,241	\$2,051,241	
Trade notes and accounts receivable	1,855,165		
Allowance for doubtful accounts	(1,193)		
	1,853,972	1,853,851	\$ (121)
Installment sales receivable	411,280		
Allowance for doubtful accounts	(6,807)		
Deferred profit on installment sales	(53,571)		
	350,902	403,153	52,251
Available-for-sale securities	279,435	279,435	
Shares of affiliates	122,215	123,756	1,541
Liabilities:			
Trade notes and accounts payable	1,388,147	1,388,147	
Short-term loans	543,489	543,690	201
Long-term loans	801,319	801,291	(28)
Derivatives			

Cash and cash equivalents

The carrying values of cash and cash equivalents approximate fair value because of their short maturities.

Trade notes and accounts receivable

The fair values of receivables are measured at the amount to be received at maturity discounted at the Group's assumed corporate discount rate. A portion of these receivables is determined by discounting the future cash flows related to the receivables at the rate of government bonds.

Installment sales receivable

Allowances for doubtful accounts and deferred profit on installment sales are deducted from the fair values of installment sales receivable, which are determined by discounting the future cash flows related to the installment sales receivable at the market interest rate.

Marketable and investment securities

The fair values of marketable and investment securities are measured at the quoted market price of the stock exchange for the equity instruments, and at the quoted price obtained from the financial institution for certain debt instruments. Fair value information for marketable and investment securities by classification is included in Note 6.

Trade notes and accounts payable

The fair values of payables, all of which are substantially paid within one year, are measured at the amount to be paid.

Short-term loans and long-term loans

The fair values of short-term bank loans and long-term loans are determined by discounting the future cash flows related to the debt at the Group's assumed corporate borrowing rate.

The current portion of long-term bank loans is included in short-term loans in the above table in addition to short-term bank loans on the consolidated balance sheet. Lease payments are not included in long-term loans in the above table.

Derivatives

Fair value information for derivatives is included in Note 15.

(4) Financial Instruments Whose Fair Value Cannot Be Reliably Determined

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Shares of affiliates	¥5,862	¥ 74	\$52,250
Other	3,359	2,208	29,939

(5) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

March 31, 2017	Millions of Yen		
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	¥230,129		
Trade notes and accounts receivable	191,192	¥16,725	¥214
Installment sales receivable	22,982	22,412	748
Total	¥444,303	¥39,137	¥962

March 31, 2016	Millions of Yen		
Cash and cash equivalents	¥249,594		
Trade notes and accounts receivable	181,984	¥15,197	¥201
Installment sales receivable	21,438	21,631	579
Total	¥453,016	¥36,828	¥780

March 31, 2017	Thousands of U.S. Dollars		
	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
Cash and cash equivalents	\$2,051,241		
Trade notes and accounts receivable	1,704,177	\$149,084	\$1,904
Installment sales receivable	204,848	199,761	6,671
Total	\$3,960,266	\$348,845	\$8,575

(6) Maturity Analysis for Long-term loans

Year Ending March 31	Millions of Yen	Thousands of U.S. Dollars
2018	¥ 40,876	\$ 364,346
2019	33,600	299,492
2020	40,800	363,669
2021	5,500	49,024
2022	10,000	89,134
Total	¥130,776	\$1,165,665

Please see Note 8 for annual maturities of long-term loans.

15. DERIVATIVES

The Company and certain consolidated subsidiaries use derivative financial instruments to manage their exposure to fluctuations in interest rates. Interest rate swaps are utilized by the Company and the consolidated subsidiaries to reduce interest rate risk. The Group has a policy not to enter into derivatives for trading or speculative purposes.

The interest rate swaps, which qualify for hedge accounting and meet specific matching criteria, are not remeasured at market value but the differential paid or received under the swap agreements is recognized and included in interest expense or income.

Derivative Transactions to Which Hedge Accounting Is Applied

March 31, 2017	Hedged Item	Millions of Yen		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	¥8,220	¥—	*
March 31, 2016				
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	¥26,376	¥8,220	*
March 31, 2017	Hedged Item	Thousands of U.S. Dollars		
		Contract Amount	Contract Amount Due after One Year	Fair Value
Interest rate swaps (fixed rate payment, floating rate receipt)	Long-term bank loans	\$73,269	\$—	*

* The fair value of interest rate swaps is included in that of hedged items (long-term bank loans due within one year is considered as short-term loans). Please see Note 14.

16. OTHER COMPREHENSIVE INCOME

The components of other comprehensive income (loss) for the years ended March 31, 2017 and 2016, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2017	2016	2017
Unrealized gain (loss) on available-for-sale securities:			
Adjustments arising during the year	¥ 2,194	¥ (5,252)	\$ 19,557
Reclassification adjustments to profit or loss	(599)	(53)	(5,341)
Amount before income tax effect	1,595	(5,305)	14,216
Income tax effect	(326)	1,329	(2,905)
Total	¥ 1,269	¥ (3,976)	\$ 11,311
Foreign currency translation adjustments:			
Adjustments arising during the year	¥(1,174)	¥ (419)	\$(10,468)
Remeasurements of defined employees' retirement benefit plans:			
Adjustments arising during the year	¥ 2,535	¥(16,388)	\$ 22,602
Reclassification adjustments to profit or loss	3,966	790	35,350
Amount before income tax effect	6,501	(15,598)	57,952
Income tax effect	(2,045)	4,811	(18,230)
Total	¥ 4,456	¥(10,787)	\$ 39,722
Share of other comprehensive income of entities accounted for using equity method:			
Adjustments arising during the year	¥ 1	¥ —	\$ 7
Total other comprehensive income (loss)	¥ 4,552	¥(15,182)	\$ 40,572

17. NET INCOME PER SHARE

Reconciliation of the differences between basic and diluted net income per share ("EPS") for the years ended March 31, 2017 and 2016, was as follows:

	Millions of Yen	Thousands of Shares	Yen	U.S. Dollars
	Net Income Attributable to Owners of the Parent	Weighted-average Shares	EPS	
Year Ended March 31, 2017				
Basic EPS—Net income available to common shareholders	¥18,054	397,930	¥45.37	\$0.40
Year Ended March 31, 2016				
Basic EPS—Net income available to common shareholders	¥39,425	408,743	¥96.45	
Adjustment in net income—Administrative fee (net of tax)	15			
Effect of dilutive securities—Convertible bonds		3,644		
Diluted EPS—Net income for computation	¥39,440	412,387	¥95.64	

18. SEGMENT INFORMATION

(1) Description of Reportable Segments

The Group identifies operating segments as components of entity for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors in order to make decisions about resources to be allocated to the segments and assess their performance.

The Company, as a pure holding company, forms six reportable segments classified according to business content and manages them based on these reportable segments. Therefore, the Group has the following six reporting segments: "Delivery," "BIZ-Logistics," "Home Convenience," "e-Business," "Financial," and "Autoworks" based on the above policy.

The Group defines the reporting segments as follows:

Delivery:	Small-parcel delivery services such as TA-Q-BIN (door-to-door parcel delivery) and Kuroneko DM-Bin (posting service)
BIZ-Logistics:	Intercompany logistics services, aimed at the B2B supply-chain management market
Home Convenience:	Lifestyle support services intimately connected with the needs of local markets, such as moving and household effects delivery services
e-Business:	Information services targeted at the business market, including ASP services and the development of information systems
Financial:	Financial services targeted at business customers and consumers, such as settlement and collection
Autoworks:	Vehicle maintenance services and fuel supply targeted at transport companies

(2) Methods of Measurement for the Amounts of Segment Revenues, Segment Income, Segment Assets, and Other Items for Each Reportable Segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

(3) Information about Segment Revenues, Segment Income, Segment Assets, and Other Items

	Millions of Yen									
	2017									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	¥1,151,028	¥108,644	¥49,164	¥45,639	¥ 77,985	¥24,614	¥ 9,778	¥1,466,852	¥ —	¥1,466,852
Intersegment revenues	66,561	13,357	14,594	34,672	3,049	28,186	60,875	221,294	(221,294)	
Total segment revenues	¥1,217,589	¥122,001	¥63,758	¥80,311	¥ 81,034	¥52,800	¥70,653	¥1,688,146	¥(221,294)	¥1,466,852
Segment income	¥ 5,638	¥ 4,072	¥ 1,077	¥ 9,368	¥ 8,244	¥ 3,274	¥35,477	¥ 67,150	¥ (32,265)	¥ 34,885
Segment assets	638,180	69,957	22,342	47,879	252,745	25,798	11,941	1,068,842	45,830	1,114,672
Other:										
Depreciation and amortization	32,417	2,575	542	4,368	4,402	735	410	45,449	665	46,114
Investment in entities accounted for using equity method	305	5,057						5,362	13,712	19,074
Increase of tangible and intangible fixed assets	31,611	4,798	708	3,445	7,379	264	591	48,796	198	48,994

	Millions of Yen									
	2016									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	¥1,111,876	¥106,823	¥48,981	¥43,358	¥ 72,446	¥24,459	¥ 8,470	¥1,416,413	¥ —	¥1,416,413
Intersegment revenues	66,081	12,553	15,247	30,367	3,343	27,539	49,860	204,990	(204,990)	
Total segment revenues	¥1,177,957	¥119,376	¥64,228	¥73,725	¥ 75,789	¥51,998	¥58,330	¥1,621,403	¥(204,990)	¥1,416,413
Segment income	¥ 38,176	¥ 4,906	¥ 1,147	¥ 9,009	¥ 8,703	¥ 3,373	¥26,515	¥ 91,829	¥ (23,289)	¥ 68,540
Segment assets	649,900	60,471	21,437	43,620	242,963	24,264	11,268	1,053,923	35,514	1,089,437
Other:										
Depreciation and amortization	33,961	2,161	532	4,241	4,066	783	296	46,040	699	46,739
Increase of tangible and intangible fixed assets	34,977	2,840	716	6,414	7,466	696	692	53,801	144	53,945

	Thousands of U.S. Dollars									
	2017									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Reconciliation	Consolidated
Segment revenues:										
Segment revenues from customers	\$10,259,634	\$ 968,393	\$438,220	\$406,803	\$ 695,116	\$219,394	\$ 87,153	\$13,074,713	\$ —	\$13,074,713
Intersegment revenues	593,284	119,061	130,083	309,045	27,179	251,234	542,609	1,972,495	(1,972,495)	
Total segment revenues	\$10,852,918	\$1,087,454	\$568,303	\$715,848	\$ 722,295	\$470,628	\$629,762	\$15,047,208	\$(1,972,495)	\$13,074,713
Segment income	\$ 50,255	\$ 36,298	\$ 9,595	\$ 83,504	\$ 73,482	\$ 29,178	\$316,224	\$ 598,536	\$ (287,587)	\$ 310,949
Segment assets	5,688,381	623,558	199,144	426,770	2,252,832	229,950	106,436	9,527,071	408,505	9,935,576
Other:										
Depreciation and amortization	288,946	22,950	4,829	38,934	39,239	6,554	3,655	405,107	5,930	411,037
Investment in entities accounted for using equity method	2,722	45,074						47,796	122,215	170,011
Increase of tangible and intangible fixed assets	281,759	42,769	6,312	30,708	65,775	2,348	5,272	434,943	1,761	436,704

Notes: "Other" includes JITBOX charter services and shared services.

Segment revenues and segment income of "Other" include dividends for the years ended March 31, 2017 and 2016, of ¥34,410 million (\$306,709 thousand) and ¥24,890 million, respectively, which the Company received from its subsidiaries as a pure holding company.

Reconciliations are as follows:

- (1) Reconciliations of segment income for the years ended March 31, 2017 and 2016, of ¥32,265 million (\$287,587 thousand) and ¥23,289 million, respectively, are intersegment eliminations and others.
- (2) Reconciliations of segment assets at March 31, 2017 and 2016, of ¥45,830 million (\$408,505 thousand) and ¥35,514 million, respectively, include intersegment eliminations of assets and liabilities of ¥150,292 million (\$1,339,619 thousand) and ¥164,798 million, and corporate assets which are not allocated to each reporting segment of ¥196,122 million (\$1,748,124 thousand) and ¥200,312 million, respectively.
- (3) Reconciliations of investment in entities accounted for using equity method at March 31, 2017, of ¥13,712 million (\$122,215 thousand) are investments which are not allocated to each reporting segment.
- (4) Reconciliations of increases of tangible and intangible fixed assets at March 31, 2017 and 2016, of ¥198 million (\$1,761 thousand) and ¥144 million, respectively, include the Company's capital investment.

Segment income is reconciled with operating income in the consolidated statement of income.

As stated in Note 3, "Accounting Changes," the Company has applied the "Practical Solution on a Change in Depreciation Method Due to Tax Reform 2016" from the fiscal year ended March 31, 2017, and changed the depreciation method for facilities attached to buildings and structures acquired on or after April 1, 2016, from the declining-balance method to the straight-line method. As a result, segment income of the Delivery Business increased by ¥169 million (\$1,507 thousand) for the fiscal year ended March 31, 2017. The effect of this change on other segments is immaterial.

*[Related Information about Reporting Segments]**(1) Information about products and services*

Operating revenues from customers for the years ended March 31, 2017 and 2016, were as follows:

2017				2016			
TA-Q-BIN	Kuroneko DM-Bin	Other	Total	TA-Q-BIN	Kuroneko DM-Bin	Other	Total
¥981,002	¥81,277	¥404,573	¥1,466,852	¥939,470	¥82,701	¥394,242	¥1,416,413

Millions of Yen

2017				2016			
TA-Q-BIN	Kuroneko DM-Bin	Other	Total	TA-Q-BIN	Kuroneko DM-Bin	Other	Total
\$8,744,115	\$724,457	\$3,606,141	\$13,074,713				

Thousands of U.S. Dollars

(2) Information about geographical areas

Operating revenues for the years ended March 31, 2017 and 2016, were as follows:

2017				2016			
Japan	North America	Other	Total	Japan	North America	Other	Total
¥1,441,673	¥9,789	¥15,390	¥1,466,852	¥1,390,082	¥11,481	¥14,850	¥1,416,413

Millions of Yen

2017				2016			
Japan	North America	Other	Total	Japan	North America	Other	Total
\$12,850,278	\$87,258	\$137,177	\$13,074,713				

Thousands of U.S. Dollars

Property, plant and equipment at March 31, 2017 and 2016, were as follows:

2017				2016			
Japan	North America	Other	Total	Japan	North America	Other	Total
¥403,528	¥365	¥1,177	¥405,070	¥404,092	¥432	¥1,118	¥405,642

Millions of Yen

2017				2016			
Japan	North America	Other	Total	Japan	North America	Other	Total
\$3,596,827	\$3,252	\$10,497	\$3,610,576				

Thousands of U.S. Dollars

(3) Information about loss on impairment of long-lived assets by reporting segments

Loss on impairment of long-lived assets by reporting segments for the years ended March 31, 2017 and 2016, were as follows:

		Millions of Yen									
		2017									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated	
Loss on impairment of long-lived assets	¥765	¥322	¥178			¥19		¥1,284		¥1,284	

		Millions of Yen									
		2016									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated	
Loss on impairment of long-lived assets	¥817	¥192			¥10	¥136		¥1,155		¥1,155	

		Thousands of U.S. Dollars									
		2017									
	Delivery	BIZ-Logistics	Home Convenience	e-Business	Financial	Autoworks	Other	Total	Eliminations or Corporate	Consolidated	
Loss on impairment of long-lived assets	\$6,818	\$2,873	\$1,588		\$2	\$166		\$11,447		\$11,447	

19. SUBSEQUENT EVENT

Appropriations of Retained Earnings

The following appropriation of retained earnings at March 31, 2017, was approved at the Company's Board of Directors meeting held on May 17, 2017:

	Millions of Yen	Thousands of U.S. Dollars
Year-end cash dividends, ¥14.00 (\$0.12) per share	¥5,520	\$49,201

Independent Auditor's Report

Deloitte.

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*To the Board of Directors of
Yamato Holdings Co., Ltd.:*

We have audited the accompanying consolidated balance sheet of Yamato Holdings Co., Ltd. and its consolidated subsidiaries as of March 31, 2017, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Yamato Holdings Co., Ltd. and its consolidated subsidiaries as of March 31, 2017, and the consolidated results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audit also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

June 21, 2017

Member of
Deloitte Touche Tohmatsu Limited