

Consolidated Financial Results for the First Quarter of the Fiscal Year Ending March 31, 2023 <under Japanese GAAP>

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 Listing: Tokyo Stock Exchange
 Stock code: 9064
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Scheduled date of the submission of quarterly securities report: August 10, 2022
 Scheduled date of the commencement of dividend payment: —
 Preparation of supplementary materials on quarterly financial results: Yes
 Holding of quarterly financial results meeting: Yes

(Amounts less than 1 million yen are discarded)

1. Consolidated financial results for the first quarter of fiscal year 2023 (cumulative: from April 1, 2022 to June 30, 2022)

(1) Consolidated operating results

(Percentages represent year-on-year changes)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
For the three months ended								
June 30, 2022	424,159	1.0	2,416	(81.0)	2,493	(84.7)	320	(97.3)
June 30, 2021	419,841	7.1	12,734	27.9	16,249	54.3	11,705	239.0

(Note) Comprehensive income: For the three months ended June 30, 2022: 1,056 million yen ((93.9)%
 For the three months ended June 30, 2021: 17,439 million yen (276.8%)

	Basic earnings per share	Diluted earnings per share
	Yen	Yen
For the three months ended		
June 30, 2022	0.88	—
June 30, 2021	31.55	—

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio
	Millions of yen	Millions of yen	%
As of			
June 30, 2022	1,120,326	580,489	51.2
March 31, 2022	1,086,854	598,233	54.3

(Reference) Equity: As of June 30, 2022: 573,119 million yen As of March 31, 2022: 590,542 million yen

2. Dividends

	Annual dividends				
	First quarter	Second quarter	Third quarter	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal 2022	—	23.00	—	23.00	46.00
Fiscal 2023	—	—	—	—	—
Fiscal 2023 (Forecast)	—	23.00	—	23.00	46.00

(Note) Revisions to the forecasts most recently announced: None

3. Consolidated earnings forecasts for fiscal year 2023 (from April 1, 2022 to March 31, 2023)

(Percentages represent year-on-year changes)

	Operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Half year	874,000	1.0	23,000	(27.4)	23,000	(37.7)	14,000	(4.3)	38.61
Full year	1,820,000	1.5	91,000	17.9	91,000	7.9	57,000	1.9	157.26

(Note) Revisions to the forecasts most recently announced: Yes

* Notes

(1) Changes in significant subsidiaries during the three months under review (changes in specified subsidiaries resulting in the change in scope of consolidation): None

(2) Application of specific accounting for preparing the quarterly consolidated financial statements: Yes

(Note) For details, please see "2. Consolidated Financial Statements and Significant Notes Thereto, (3) Notes to consolidated financial statements (Application of specific accounting for preparing the quarterly consolidated financial statements)" of the attached materials to the quarterly financial results report on page 12.

(3) Changes in accounting policies, changes in accounting estimates, and restatement

- a. Changes due to revision to accounting standards, etc.: None
- b. Changes other than a: None
- c. Changes in accounting estimates: None
- d. Restatement: None

(4) Number of issued shares (common shares)

- a. Number of issued shares as of the end of the period (including treasury shares)

As of June 30, 2022:	379,824,892 shares
As of March 31, 2022:	388,575,592 shares
- b. Number of treasury shares as of the end of the period

As of June 30, 2022:	17,551,422 shares
As of March 31, 2022:	22,084,421 shares
- c. Average number of shares during the period (cumulative from the beginning of the fiscal year)

For the three months ended June 30, 2022:	362,964,294 shares
For the three months ended June 30, 2021:	371,024,970 shares

*Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit firm.

*Proper use of earnings forecasts and other noteworthy events

- Descriptions of the above financial projections and other data are based on information currently available to the Company and certain assumptions that the Company considers to be reasonable. Actual financial results may differ significantly from the projections for various reasons. For points to note when using such assumptions and financial projections, please see "1. Qualitative Information on Settlement of Accounts for the Three Months, (3) Explanation of consolidated earnings forecasts and other forward-looking statements" of the attached materials to the quarterly financial results report on page 7.
- The Company plans to post supplementary materials on quarterly financial results on the Company's website promptly after the announcement of the quarterly financial results.

Attached Materials

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1. Qualitative Information on Settlement of Accounts for the Three Months

(1) Summary of operating results

During the first three months ended June 30, 2022, progress was made towards the normalization of economic activity, despite the lingering impact of COVID-19. However, with heightened inflationary pressure around the world, driven by the rise in the price of natural resources and food products due to global instability, coupled with the weakening of the yen due to the widening gap in interest rates between Japan and overseas, there still is not sufficient visibility towards a full-fledged economic recovery.

Moreover, COVID-19 has led to a change in consumption behavior and lifestyles and accelerated the expansion of e-commerce in all industries, driven by the spread of working from home, as well as medical treatment and education taking place online.

Under these circumstances, the Yamato Group focused on providing comprehensive value to address the needs of customers and society, in order to achieve sustainable corporate value enhancement through “Helping to enrich our society” which is part of our Management Philosophy, under the Group management structure in which we brought together the management resources of each Group company, and based on the Medium-term management plan “One YAMATO 2023” with the fiscal year ending March 2024 as the final year, towards innovating the supply chain to address changes in people’s lifestyles and the distribution structure.

Our consolidated financial results for the three months ended June 30, 2022 are as follows.

Item	(Millions of yen)			
	For the three months ended June 30, 2021	For the three months ended June 30, 2022	Change	Growth (%)
Operating revenue	419,841	424,159	4,317	1.0
Operating profit	12,734	2,416	(10,317)	(81.0)
Ordinary profit	16,249	2,493	(13,755)	(84.7)
Profit attributable to owners of parent	11,705	320	(11,385)	(97.3)

For the three months ended June 30, 2022, operating revenue was 424,159 million yen, up 4,317 million yen from the previous year. This was largely attributable to the increase in parcel delivery volume as a result of capturing demand from the e-commerce domain where growth is accelerating, as well as our focus on optimizing logistics for customers.

Operating expenses was 421,742 million yen, up 14,635 million yen from the previous year.

This was due to the increase in costs associated with the promotion of our Medium-term management plan “One YAMATO 2023”, such as the fact that we are still in the process of optimizing transportation and delivery operations between the EC logistics network, which we are building to address the growing EC demand, and in our existing network, in addition to higher fuel prices.

As a result, for the three months ended June 30, 2022, operating profit was 2,416 million yen, down 10,317 million yen from the previous fiscal year.

Initiatives for the entire Yamato Group

In response to COVID-19, the Yamato Group has been working to stably provide logistics services, including TA-Q-BIN, through measures such as non-face-to-face parcel deliveries and thorough measures to prevent infections in our customer services, while paying utmost consideration to hygiene management of our employees. Moreover, based on the Medium-term management plan “One YAMATO 2023”, which aims to provide comprehensive value to address the diversifying needs of customers and society, we have continued to implement the following measures:

- ① Increasing operating revenue through growth in the corporate client domain
In response to growing EC demand and changes in the supply chain of corporate customers, we continued to provide value to cover the entire supply chain, through measures such as making clients’ inventory more fluid, by integrating the inventory management system and transportation and delivery network with the consolidated and enlarged facilities, while our front-line employees worked to understand the needs of corporate customers and proposing solutions with headquarters.

- ② Increasing productivity across the entire Yamato Group
 In order to address the continuously changing and increasingly diverse needs of our customers, we have continued working to improve the accuracy of our demand and workload forecasts through data analysis, while optimizing transportation and delivery operations.
 In addition, in order to address the growing EC demand, we continued to build the EC logistics network which has a more simple operation process covering sorting, transportation and last-mile deliveries, while consolidating and reallocating the terminals and TA-Q-BIN centers in our existing network. We also promoted initiatives such as reforming and automating our operations, as well as optimizing and standardizing the delivery process through digitalization, thereby increasing the time our front-line employees can spend facing customers, enhancing our pick-up and delivery capabilities as well as improving our safety and quality levels.
 We also worked on standardizing operations to reduce the administrative indirect burden on our front-line employees, and promoted BPR (Business Process Re-engineering) through digitalization.
- ③ Promoting strategies for achieving sustainable enhancement of corporate value
 With the aim of sustainably enhancing our corporate value, we are engaging in initiatives under our Medium-term management plan “One YAMATO 2023” that involves promoting data and innovation strategies, reforming the management structure and reinforcing governance, engaging in an HR strategy which supports “Innovating Delivery Business,” improving capital efficiency, and strengthening sustainable management.
 As for our data strategy, we developed digital data and strengthened digital platforms in order to further enhance our use of data. Also, we continued to improve our demand forecasting, our services and operations using digital data.
 Meanwhile, we made progress in our innovation strategy with initiatives to promote open innovation, which entails discovering and collaborating with startups, as well as to invest in such startups with the aim of creating new businesses.
 We are also working on strengthening governance, separating management supervision and execution, maintaining and enhancing management transparency, as well as enhancing governance with an emphasis on the speed of our decision-making.
 When it comes to an HR strategy which supports “Innovating Delivery Business,” we believe our employees numbering roughly 220,000 is our most valuable asset. We have been reinforcing our front-line staff that faces customers by clarifying their job descriptions in more detail, as well as introducing systems and structures that motivate employees that will become leaders of the Group, as well as the employees with skills in specific areas.
 As for strengthening our sustainable management, we are promoting management that considers the environment and society through measures such as connecting people, resources and information at a high level, and making our transportation more efficient, in order to achieve both sustainable growth and sustainable social development, under our two visions of “Connect. Deliver the Future via Green Logistics” and “Through Co-Creation and Fair Business Activities, Help Create a Society That Leaves No One Behind”. In the three months ended June 30, 2022, we set a mid-term target of “48% reduction in GHG in 2030, compared to FY March 2021”, as a milestone for achieving our long-term target of “Climate neutrality (in-house emissions) in 2050”. In order to achieve this mid-term target, we will make steady progress in “introducing 20,000 EVs”, “introducing 810 solar power generation facilities” and “improving the usage rate of renewable energy-based electricity”.

Business strategies of each segment

● Retail Business Unit

- ① The Retail Business Unit provides high-quality small-lot parcel delivery services such as TA-Q-BIN, and as the starting point of business for the entire Group, has been working to provide value that addresses the needs of our customers by utilizing the distinctive characteristics of TA-Q-BIN in terms of its points of contact with a broad range of customers, with our front-line employees monitoring and capturing changes in our customers in their lifestyles and business environments, and working with headquarters and proposing solutions that utilize the Group’s management resources. It has also been working to provide services that make delivery and pick-up more convenient, particularly the “Kuroneko Members” service,

which has more than 50 million registered members, and the “Yamato Business Members” service, which is used by more than 1.5 million corporate clients, and also through efforts to upgrade various services other than those involving transportation that are beneficial in terms of people’s lives and business.

- ② In the three months ended June 30, 2022, the Retail Business Unit collaborated with a company that provides business communication tools, and started a service to make the sending of TA-Q-BIN parcels by corporate clients more efficient by using smartphones.
- ③ Operating revenue of the Retail Business Unit from external clients amounted to 211,090 million yen, up 2.0% from the previous year, as a result of our efforts to provide optimal sending and receiving of parcels in accordance with diversifying needs. Operating expenses increased 7.2% from the previous year due to factors including the increase in expenses related to the promotion of our Medium-term management plan “One YAMATO 2023”, and operating profit declined 9,406 million yen from the previous year.

● Corporate Business Unit

- ① The Corporate Business Unit provides value across entire corporate logistics supply chains, including the midstream and upstream domains of business. In order to do so, the Unit takes on initiatives that included planning supply chain management (SCM) strategies that contribute to clients’ business decisions, above and beyond improving and streamlining logistics operations, and it furthermore engaged in account management, which involved developing effective strategies and assuming responsibility through to management and operation.
- ② For retailers who are developing physical stores and e-commerce omni-channel sales frameworks, the Unit has been promoting efforts to optimize inventory and logistics through centralized management, thereby making clients’ inventories in their omni-channel operations more fluid, by combining the consolidated and enlarged business facilities with the transportation networks. Moreover, we are focusing on making proposals in our sales activities to provide comprehensive value, through one-stop management of clients’ logistics operations by the Yamato Group, covering the entire process starting from procuring merchandise for their physical stores as well as their official e-commerce sites, to the storage, packaging and sending of such merchandise.
- ③ For the ever-growing e-commerce domain, the Unit has been building an EC logistics network with more simplified operations covering sorting, transportation and last-mile deliveries, especially in the urban areas where demand is concentrated in. To optimize logistics for e-commerce vendors with stores in online shopping malls, we used our partnerships with major e-commerce companies to implement initiatives to further improve convenience and expand sales for services that completely or partially replace operational functions from order receiving to shipping and delivery. Moreover, for cross-border EC where demand is growing, we are promoting initiatives to seamlessly link the import and customs-related system and the domestic delivery network, thereby shortening the delivery lead-time.
- ④ In the three months ended June 30, 2022, we partnered with a company that provides mouthpiece orthodontic services, and began a service that allows the prompt delivery of mouthpieces which are manufactured on-demand, using 3D printers placed in Yamato Group’s domestic network. This will help shorten the time it takes for treatment for patients, while reducing the disposal loss of mouthpieces that arise from changes in treatment plans.
- ⑤ Operating revenue from customers amounted to 198,254 million yen, up 4.1% from the previous fiscal year, mainly as a result of the Unit tapping growing e-commerce demand, as well as promoting logistics optimization of corporate clients. Meanwhile, operating profit declined 746 million yen from the previous year, due to factors such as the increase in costs to promote the Medium-term management plan “One YAMATO 2023”.

(Reference)

Category	(Million parcels / units)			
	For the three months ended June 30, 2021	For the three months ended June 30, 2022	Change	Growth (%)
Parcel delivery TA-Q-BIN/TA-Q-BIN Compact/EAZY/Nekopos	539	553	14	2.6
Kuroneko DM-Bin	212	208	(4)	(2.3)

● **Other**

- ① During the three months ended June 30, 2022, we continued to promote efforts to expand sales for transportation by transport box taking advantage of the network consisting of multiple corporate groups and for vehicle maintenance services.
- ② Operating revenue from customers was 14,814 million yen, down 34.1% from the previous year. Operating profit was 3,826 million yen, down 871 million yen from the previous year.

ESG Initiatives

- ① The Yamato Group places utmost priority on protecting human life and conducts a range of safety measures. Accordingly, its transport safety management practices in that regard involve drawing up its Safety Management Regulations, building up its transport safety management systems, and formulating annual plans, all centered on respective Group companies whose main operations involve transport. During the three months ended June 30, 2022, the entire Yamato Group carried out the “Zero Traffic Accidents Campaign” in order to improve safety awareness and also awarded our drivers with zero accidents over the years. Due to COVID-19, we refrained from holding our “Safety Classes for Children,” which we have been continually offering to children in day care facilities, kindergartens and elementary schools across Japan since 1998 with the aim of conveying the importance of traffic safety.
- ② For the Yamato Group, enhancing corporate value is one of the most important management priorities, and the Group is engaged in various initiatives to strengthen its management structure, as part of its corporate governance effort. Based on the Group’s corporate philosophy, we conduct business activities in accordance with laws and social norms, and are promoting compliance-based management.
- ③ The Yamato Group has been working to strengthen its sustainable management, by establishing the Sustainable Medium-Term Environmental Plan 2023 and Medium-Term Social Plan 2023, based on our two visions outlined in the transformation plan “YAMATO NEXT100”; “Connect. Deliver the Future via Green Logistics” and “Through Co-Creation and Fair Business Activities, Help Create a Society That Leaves No One Behind”.
- ④ Under the “Environmental” component of its Sustainable Medium-Term Environmental Plan 2023 and Medium-Term Social Plan 2023, we have set quantitative targets to lower the environmental burden from our business activities, as well as setting targets for areas such as materials and vehicles, where the logistics industry can contribute in spreading innovative technologies. The Yamato Group is also targeting green logistics initiatives in partnership with our diverse partners, as well as providing products and services with low environmental burden, thereby creating environmental value.
- ⑤ Under the “Social” component of its Sustainable Medium-Term Environmental Plan 2023 and Medium-Term Social Plan 2023, the Yamato Group respects the diversity of its people, and established a work environment that brings out the best of employees, thereby addressing social issues. We are working to create an enriched society through measures such as promoting regional development through collaborations. During the three months ended June 30, 2022, we worked together with the Ministry of Land, Infrastructure, Transport and Tourism on relay transportation using the “Michi-no-Eki” facilities, or roadside stations, in northern Hokkaido, with the aim of improving the work environment for truck drivers, lowering transportation cost, and easing the burden on the environment.
- ⑥ Aiming to create more sustainable social value, the Yamato Group promotes initiatives for sharing value with society based on the concept of “Creating Shared Value (CSV).” We will continue to operate the Neko

Support Station as a local community facility that supports the healthy and sustainable development of the local community, and the safe and comfortable lives of people in the area. We will provide housekeeping support services, monitoring services that use “HelloLight” IoT light bulbs, consultation services for everyday life, and hold events that enable interaction among community members.

- ⑦ Aspiring to be a company that continually evolves in step with society, and led by the Yamato Welfare Foundation, the Yamato Group conducts various activities to help realize a society in which disabled people can experience the joy of working autonomously. Specifically, we engage in ongoing programs that support economic independence of people with disabilities, such that include actively employing people with disabilities at the Swan Bakery which makes and sells bread, providing them with workplaces through the consigned delivery of Kuroneko DM-Bin, and operating job-finding support facilities where they take part in training to acquire skills and knowledge necessary for employment.

(2) Explanation of financial position

Total assets were 1,120,326 million yen as of June 30, 2022, up 33,471 million yen from the end of the previous fiscal year. The increase was largely attributable to increases in cash and deposits of 17,091 million yen and income taxes receivable of 8,086 million yen.

Liabilities increased 51,215 million yen to 539,836 million yen from the end of the previous fiscal year. The increase was largely attributable to increases in short-term borrowings of 35,000 million yen and accrued expenses of 54,642 million yen mainly due to the booking of summer bonuses, despite a decrease in provision for bonuses of 23,204 million yen, a decrease in notes and accounts payable – trade of 17,239 million yen, and a decrease in income taxes payable of 9,603 million yen due to the payment of income taxes.

Total net assets were 580,489 million yen, down 17,743 million yen from the end of the previous fiscal year. The major factors included profit attributable to owners of the parent being 320 million yen, and conducting 8,440 million yen of dividends of surplus, as well as the acquisition of 10,000 million yen of our own shares.

As a result, the equity ratio changed to 51.2% from 54.3% in the previous fiscal year.

(3) Explanation of consolidated earnings forecasts and other forward-looking statements

The business environment surrounding Yamato Group is undergoing significant change, with the diversification of customer needs, depopulation of rural areas, the decline in working population, and climate change. Moreover, the spread of COVID-19 has triggered a change in consumption behavior and lifestyles, and has accelerated growth in the e-commerce domain across all industries. The future outlook is made further unclear due to factors such as the increasing global inflationary trend, rising resource and food prices caused by instability in international affairs and the ongoing depreciation of the yen resulting from the widening gap between domestic and foreign interest rates.

Under such circumstances, Yamato Group has been accelerating initiatives to provide comprehensive value in addressing needs of its customers and society with its sights set on transforming the supply chain in response to changing distribution structures, based on the Medium-term management plan “One YAMATO 2023”, with the fiscal year ending March 31, 2024 set as its final fiscal year.

In the fiscal year ending March 31, 2023, as the second year of the medium-term management plan, expenses have temporarily increased mainly because the Company is in the process of building the EC logistics network to meet the growing EC demand and optimizing its operations with the existing network, while fuel costs etc. rose due to changes in the external environment.

The Yamato Group has made changes to the consolidated earnings forecasts for the half year of the fiscal year ending March 31, 2023 since the announcement made on May 10, 2022. The changes are as follows;

Consolidated earnings forecasts for the first half of the fiscal year ending March 31, 2023

	Operating revenue	Operating profit	Ordinary profit	Profit attributable to owners of parent	Basic earnings per share
	Millions of yen	Millions of yen	Millions of yen	Millions of yen	Yen
Forecast as of May 10, 2022 (A)	874,000	31,000	31,000	19,000	52.40
New Forecast (B)	874,000	23,000	23,000	14,000	38.61
Forecast Change (B-A)	0	(8,000)	(8,000)	(5,000)	—
Forecast Change (%)	0	(25.8)	(25.8)	(26.3)	—

There is no change in the consolidated earnings forecast for the full year.

2. Consolidated Financial Statements and Significant Notes Thereto

(1) Consolidated balance sheet

(Millions of yen)

	As of March 31, 2022	As of June 30, 2022
Assets		
Current assets		
Cash and deposits	182,644	199,736
Notes and accounts receivable - trade, and contract assets	218,922	216,444
Accounts receivable - installment	48,055	48,481
Merchandise and finished goods	186	212
Work in process	167	211
Raw materials and supplies	1,861	1,786
Other	30,462	43,343
Allowance for doubtful accounts	(1,456)	(1,414)
Total current assets	480,844	508,802
Non-current assets		
Property, plant and equipment		
Buildings and structures	376,844	378,154
Accumulated depreciation	(219,830)	(222,165)
Buildings and structures, net	157,013	155,989
Vehicles	197,104	195,975
Accumulated depreciation	(171,897)	(170,904)
Vehicles, net	25,207	25,071
Land	179,650	179,769
Leased assets	39,653	39,574
Accumulated depreciation	(11,286)	(10,873)
Leased assets, net	28,366	28,701
Other	140,785	145,942
Accumulated depreciation	(101,144)	(101,897)
Other, net	39,640	44,045
Total property, plant and equipment	429,878	433,576
Intangible assets	45,646	46,487
Investments and other assets		
Investment securities	47,972	47,848
Other	84,124	85,276
Allowance for doubtful accounts	(1,611)	(1,664)
Total investments and other assets	130,484	131,460
Total non-current assets	606,010	611,524
Total assets	1,086,854	1,120,326

(Millions of yen)

	As of March 31, 2022	As of June 30, 2022
Liabilities		
Current liabilities		
Notes and accounts payable - trade	165,346	148,106
Short-term borrowings	15,000	50,000
Lease liabilities	4,850	5,834
Income taxes payable	14,395	4,792
Deferred installment income	4,714	4,674
Provision for bonuses	38,942	15,737
Other	109,558	173,043
Total current liabilities	352,807	402,188
Non-current liabilities		
Lease liabilities	26,038	26,693
Retirement benefit liability	94,141	95,389
Other	15,633	15,565
Total non-current liabilities	135,814	137,648
Total liabilities	488,621	539,836
Net assets		
Shareholders' equity		
Share capital	127,234	127,234
Capital surplus	36,813	36,811
Retained earnings	464,494	436,657
Treasury shares	(49,551)	(39,834)
Total shareholders' equity	578,991	560,869
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	11,498	11,147
Foreign currency translation adjustment	(513)	463
Remeasurements of defined benefit plans	565	638
Total accumulated other comprehensive income	11,551	12,249
Non-controlling interests	7,690	7,370
Total net assets	598,233	580,489
Total liabilities and net assets	1,086,854	1,120,326

(2) Consolidated statement of income and consolidated statement of comprehensive income
Consolidated statement of income (cumulative)

(Millions of yen)

	For the three months ended June 30, 2021	For the three months ended June 30, 2022
Operating revenue	419,841	424,159
Operating costs	391,642	408,119
Operating gross profit	28,199	16,039
Selling, general and administrative expenses	15,464	13,622
Operating profit	12,734	2,416
Non-operating income		
Interest income	46	48
Dividend income	470	442
Net foreign exchange gains	14	328
Gain on investments in investment partnerships	2,925	-
Other	498	444
Total non-operating income	3,955	1,263
Non-operating expenses		
Interest expenses	199	207
Share of loss of entities accounted for using equity method	169	662
Other	70	316
Total non-operating expenses	439	1,186
Ordinary profit	16,249	2,493
Extraordinary income		
Gain on sales of non-current assets	0	1
Penalty income	53	69
Total extraordinary income	53	70
Extraordinary losses		
Loss on retirement of non-current assets	67	93
Loss on valuation of investment securities	-	2
Dismantlement expenses	-	752
Other	5	9
Total extraordinary losses	72	858
Profit before income taxes	16,230	1,706
Income taxes	4,462	1,343
Profit	11,767	362
Profit attributable to non-controlling interests	61	42
Profit attributable to owners of the parent	11,705	320

Consolidated statement of comprehensive income (cumulative)

(Millions of yen)

	For the three months ended June 30, 2021	For the three months ended June 30, 2022
Profit	11,767	362
Other comprehensive income		
Valuation difference on available-for-sale securities	4,998	(355)
Foreign currency translation adjustment	960	974
Remeasurements of defined benefit plans, net of tax	(292)	84
Share of other comprehensive income of entities accounted for using equity method	4	(10)
Total other comprehensive income	5,671	693
Comprehensive income	17,439	1,056
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	17,215	1,018
Comprehensive income attributable to non-controlling interests	223	38

**(3) Notes to consolidated financial statements
(Notes to premise of going concern)**

Not applicable.

(Notes on significant changes in the amount of shareholders' equity)

Not applicable.

(Changes to the scope of consolidation and/or the application of the equity method)

Major changes to the scope of consolidation

During the three months ended June 30, 2022, Yamato Web Solutions Co., Ltd. has been dissolved, with Yamato System Development Co., Ltd. as the surviving company, and has been removed from the scope of consolidation.

(Application of specific accounting for preparing the quarterly consolidated financial statements)

Calculation of tax expenses

Tax expenses are calculated by multiplying the profit before income taxes by the reasonably estimated effective tax rates after the application of tax effect accounting to the profit before income taxes for the fiscal year including the first quarter under review.

(Segment information, etc.)

[Segment information]

Information regarding the amounts of operating revenue and profit or loss by reportable segment

For the three months ended June 30, 2021

(Millions of yen)

	Retail Business Unit	Corporate Business Unit	Other (Note 1)	Total	Reconciliation (Note 2)	Amount recorded in consolidated statement of income (Note 3)
Operating revenue						
Operating revenue from customers	207,002	190,355	22,483	419,841	-	419,841
Inter-segment operating revenue or transfers	62,397	8,381	30,740	101,519	(101,519)	-
Total	269,400	198,736	53,224	521,361	(101,519)	419,841
Segment profit	992	8,126	4,697	13,816	(1,082)	12,734

Notes: 1. "Other" includes Yamato Home Convenience Co., Ltd. (lifestyle support services), Yamato System Development Co., Ltd. (information systems development), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies).

2. The adjustment of negative 1,082 million yen of segment profit includes group-wide expenses of negative 3,162 million yen not allocated to each reportable segment (general and administrative expenses of the Company as a pure holding company) and eliminating transactions among segments of 2,080 million yen.

3. An adjustment was made between segment profit and operating profit in the consolidated statement of income.

For the three months ended June 30, 2022

(Millions of yen)

	Retail Business Unit	Corporate Business Unit	Other (Note 1)	Total	Reconciliation (Note 2)	Amount recorded in consolidated statement of income (Note 3)
Operating revenue						
Operating revenue from customers	211,090	198,254	14,814	424,159	-	424,159
Inter-segment operating revenue or transfers	68,253	4,480	27,709	100,442	(100,442)	-
Total	279,343	202,735	42,523	524,601	(100,442)	424,159
Segment profit (loss)	(8,413)	7,379	3,826	2,792	(375)	2,416

Notes: 1. "Other" includes Yamato System Development Co., Ltd. (information systems development), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies).

2. The adjustment of negative 375 million yen of segment profit includes group-wide expenses of negative 2,019 million yen not allocated to each reportable segment (general and administrative expenses of the Company as a pure holding company) and eliminating transactions among segments of 1,643 million yen.

3. An adjustment was made between segment profit and operating profit in the consolidated statement of income.

3. Supplementary Information

Operating revenue by segment

Business segment	Income	For the three months ended June 30, 2021		For the three months ended June 30, 2022		Change (%)
		Amount (Millions of yen)	Ratio (%)	Amount (Millions of yen)	Ratio (%)	
Retail Business Unit	Transportation income	261,737	62.3	273,116	64.4	4.3
	Logistical support income	1,820	0.4	754	0.2	(58.6)
	Others	6,745	1.6	6,132	1.4	(9.1)
	Eliminations	(63,300)	(15.1)	(68,913)	(16.2)	8.9
	Total	207,002	49.3	211,090	49.8	2.0
Corporate Business Unit	Transportation income	142,195	33.9	140,379	33.1	(1.3)
	Logistical support income	58,117	13.8	65,230	15.4	12.2
	Others	7,616	1.8	8,694	2.0	14.2
	Eliminations	(17,574)	(4.2)	(16,050)	(3.8)	(8.7)
	Total	190,355	45.3	198,254	46.7	4.1
Other	Transportation income	12,214	2.9	6,059	1.4	(50.4)
	Others	44,684	10.6	38,537	9.1	(13.8)
	Eliminations	(34,415)	(8.2)	(29,782)	(7.0)	(13.5)
	Total	22,483	5.4	14,814	3.5	(34.1)
Total		419,841	100.0	424,159	100.0	1.0