Consolidated Balance Sheet

March 31, 2013

| | K 4111 | - of Ver | Thousands of U.S. Dollars |
|--|---------------|------------------|------------------------------|
| ASSETS | 2013 | s of Yen 2012 | (Note 1) 2013 |
| | 2013 | 2012 | 2013 |
| CURRENT ASSETS: | | | |
| Cash and cash equivalents (Notes 2.d and 13) | ¥ 213,619 | ¥ 209,179 | \$ 2,271,336 |
| Notes and accounts receivable (Note 13): | | | |
| Trade | 163,790 | 158,175 | 1,741,518 |
| Installment (Note 3) | 37,456 | 35,539 | 398,261 |
| Lease (Note 12) | 22,377 | 18,925 | 237,924 |
| Allowance for doubtful accounts | (1,654) | (2,261) | (17,592 |
| Inventories (Note 4) | 3,601 | 3,345 | 38,291 |
| Deferred tax assets (Note 11) | 16,647 | 17,078 | 177,000 |
| Prepaid expenses and other current assets | 30,572 | 24,475 | 325,064 |
| Total current assets | 486,408 | 464,455 | 5,171,802 |
| PROPERTY, PLANT AND EQUIPMENT—At cost: | | | |
| | 187,108 | 182,304 | 1,989,446 |
| Buildings and structures | 281,096 | 273,712 | 2,988,797 |
| Vehicles | 182,679 | 182,004 | 1,942,360 |
| Leased assets (Note 12) | 23,549 | 25,937 | 250,387 |
| Machinery and equipment | 108,493 | 105,325 | 1,153,570 |
| Construction in progress | 35,892 | 30,052 | 381,624 |
| Others | 9,432 | 6,243 | 100,291 |
| Total | 828,249 | 805,577 | 8,806,475 |
| Accumulated depreciation | (445,092) | (430,397) | (4,732,503 |
| Net property, plant and equipment | 383,157 | 375,180 | 4,073,972 |
| NVESTMENTS AND OTHER ASSETS: | | | |
| Investment securities (Notes 5 and 13) | 21,787 | 18,749 | 231,658 |
| Investments in and advances to nonconsolidated subsidiaries and affiliates, net of valuation allowance of ¥222 million (\$2,360 thousand) in | | | |
| 2013 and 2012 | 838 | 3,339 | 8,907 |
| Long-term loans | 915 | 952 | 9,733 |
| Goodwill | | 585 | |
| Software | 12,389 | 12,018 | 131,723 |
| Lease deposits | 19,373 | 20,202 | 205,982 |
| Deferred tax assets (Note 11) | 18,515 | 17,197 | 196,868 |
| Other assets | 6,771 | 6,618 | 71,990 |
| Total investments and other assets | 80,588 | 79,660 | 856,861 |
| OTAL | ¥ 950,153 | ¥ 919,295 | \$10,102,635 |

See notes to consolidated financial statements.

| | Millions of Yen | | Thousands of U.S. Dollars (Note 1) | |
|--|------------------|------------------|--|--|
| LIABILITIES AND EQUITY | 2013 | 2012 | 2013 | |
| CURRENT LIABILITIES: | | | | |
| Short-term bank loans (Notes 7 and 13) | ¥ 15,704 | ¥ 5.260 | \$ 166,972 | |
| Current portion of long-term debt (Notes 7, 13 and 14) | 18,825 | 17,082 | 200,157 | |
| Notes and accounts payable (Note 13): | , | | | |
| Trade | 138,288 | 129,454 | 1,470,370 | |
| Other | 15,283 | 21,736 | 162,501 | |
| Income taxes payable | 22,442 | 17,631 | 238,616 | |
| Employees' savings deposits | 4,453 | 4,200 | 47,346 | |
| Accrued expenses | 57,344 | 57,801 | 609,717 | |
| Deferred profit on installment sales (Notes 3 and 13) | 5,006 | 4,960 | 53,233 | |
| Other current liabilities (Note 9) | 22,195 | 24,220 | 235,989 | |
| Total current liabilities | 299,540 | 282,344 | 3,184,901 | |
| | | - , - | - / - / | |
| LONG-TERM LIABILITIES: | | | | |
| Long-term debt (Notes 7, 13 and 14) | 59,252 | 70,439 | 630,003 | |
| Long-term accounts payable | 2,414 | 3,798 | 25,664 | |
| Liability for employees' retirement benefits (Note 8) | 38,178 | 31,733 | 405,934 | |
| Deferred tax liabilities (Note 11) | 459 | 269 | 4,886 | |
| Other long-term liabilities (Note 9) | 7,395 | 6,928 | 78,629 | |
| Total long-term liabilities | 107,698 | 113,167 | 1,145,116 | |
| COMMITMENTS LIABILITIES (Note 12) EQUITY (Notes 10 and 18): | | | | |
| Common stock—authorized, 1,787,541,000 shares in 2013 and 2012; issued, 461,345,492 shares in 2013 and 468,052,892 shares in 2012 | 127,235 | 127,235 | 1,352,842 | |
| Capital surplus | 111,291 | 121,314 | 1,183,312 | |
| Retained earnings | 347,358 | 321,862 | 3,693,335 | |
| Treasury stock—at cost, 37,631,001 shares in 2013 and 37,905,955 shares in 2012 | (56,496) | (56,514) | (600,698) | |
| Accumulated other comprehensive income: | | | | |
| Unrealized gain on available-for-sale securities | 6,095 | 2,976 | 64,812 | |
| Foreign currency translation adjustments | (1,032) | (1,877) | (10,974) | |
| | 534,451 | 514,996 | 5,682,629 | |
| Total | | | ., | |
| Total Minority interests | 8.464 | 8.788 | 89.989 | |
| Total Minority interests Total equity | 8,464 542,915 | 8,788 523,784 | 89,989 5,772,618 | |