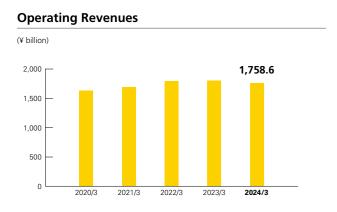
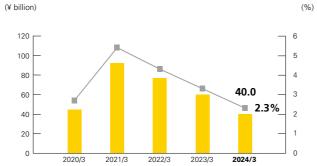
Performance Highlights

(Year Ended March 31, 2024)

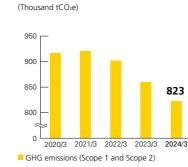


Operating Profit / Operating Profit Margin

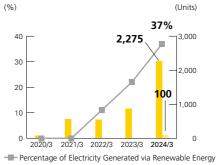


Operating profit (left axis) - Operating profit margin (right axis)

GHG Emissions*⁴

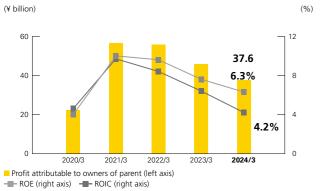


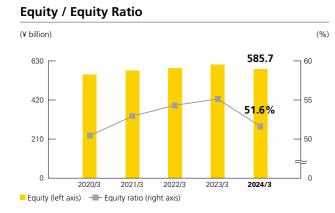
Percentage of Electricity Generated via Renewable Energy Sources in Electricity Consumption*4*5/ Number of EVs Introduced / Number of Units of Solar Power Generation Equipment



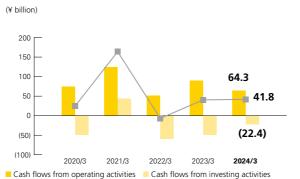
Sources in Electricity Consumption (left axis) Number of EVs introduced (right axis) Number of Units of Solar Power Generation Equipment

Profit Attributable to Owners of Parent / ROE*1 / ROIC*2



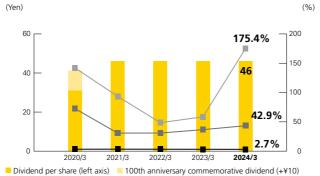


Operating and Investing Cash Flows / Free Cash Flows*³

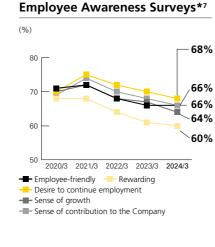


- Free cash flows

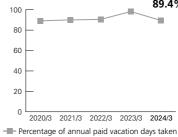
Shareholder Returns



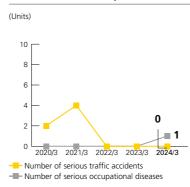
- Dividend payout ratio (right axis) - Total payout ratio (right axis) - DOE (right axis)



Vacation Days Taken*8 (%) 100

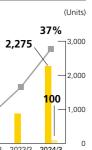


Number of Serious Traffic Accidents*9 / Number of Serious Occupational Diseases*10

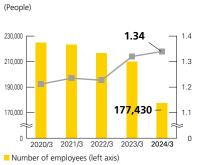


Average invested capital during the period *4 Scope: Consolidated companies in Japan and Swan Co., Ltd.

and Swan Co., Ltd.) *8 Number of annual paid vacation days taken per employee in respective fiscal year ÷ Number of annual paid vacation days granted per employee in respective fiscal year × 100 (Scope: Full-time employees of consolidated companies in Japan and Swan Co., Ltd.) *9 Fatal traffic accidents (for which the employee is responsible) *10 Incidents involving a fatality

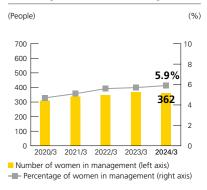


Number of Employees / Human Productivity*6



Percentage of Annual Paid 89.4%

Number of Women in Management / Percentage of Women in Management*4



*1 ROE (Return on Equity) = Profit attributable to owners of parent ÷ Average equity during the period *2 ROIC (Return on Invested Capital) = Net operating profit after tax (Operating income × (1-tax rate of 30.6%)) ÷

*3 Free cash flows = Cash flows from operating activities + Cash flows from investing activities

*5 Electricity generated via renewable energy sources (MWh) \div Total power generated (MWh)

*6 (Consolidated operating revenues - consolidated subcontracting expenses) ÷ consolidated personnel expenses

*7 Awareness surveys regarding working styles administered on an annual basis (Target: Consolidated companies in Japan