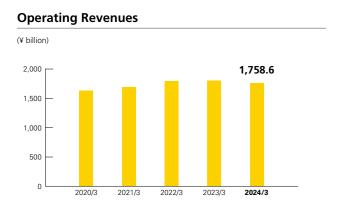
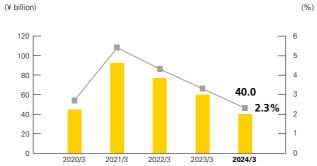
## **Performance Highlights**

(Year Ended March 31, 2024)

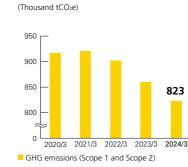


### **Operating Profit / Operating Profit Margin**

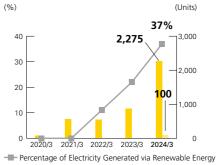


Operating profit (left axis) - Operating profit margin (right axis)

# **GHG Emissions\***<sup>4</sup>

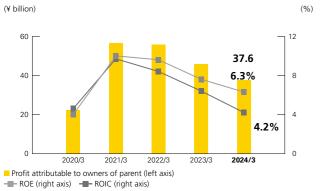


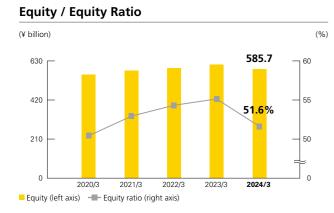
Percentage of Electricity Generated via Renewable Energy Sources in Electricity Consumption\*4\*5/ Number of EVs Introduced / Number of Units of Solar Power Generation Equipment



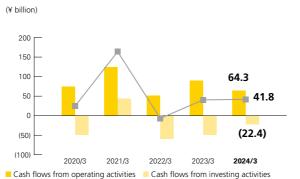
Sources in Electricity Consumption (left axis) Number of EVs introduced (right axis) Number of Units of Solar Power Generation Equipment

### Profit Attributable to Owners of Parent / ROE\*1 / ROIC\*2



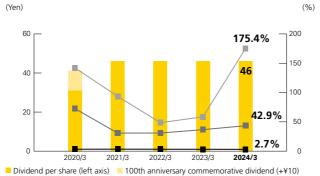


### **Operating and Investing Cash Flows /** Free Cash Flows\*<sup>3</sup>

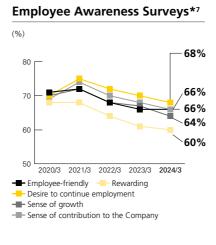


- Free cash flows

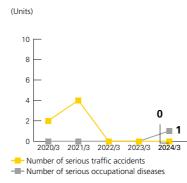
### **Shareholder Returns**



- Dividend payout ratio (right axis) - Total payout ratio (right axis) - DOE (right axis)



### Number of Serious Traffic Accidents\*9 / Number of Serious Occupational Diseases\*10



# 100

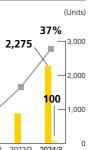
(%)

2020/3 2021/3 2022/3 2023/3 2024/3 - Percentage of annual paid vacation days taken

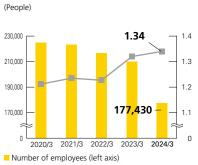
Average invested capital during the period \*4 Scope: Consolidated companies in Japan and Swan Co., Ltd. and Swan Co., Ltd.)

days granted per employee in respective fiscal year × 100 (Scope: Full-time employees of consolidated companies in Japan and Swan Co., Ltd.) \*9 Fatal traffic accidents (for which the employee is responsible) \*10 Incidents involving a fatality



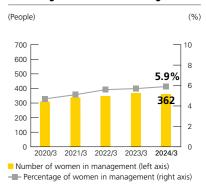


### Number of Employees / Human Productivity\*6



# Percentage of Annual Paid Vacation Days Taken\*8 89.4%

### Number of Women in Management / Percentage of Women in Management\*4



\*1 ROE (Return on Equity) = Profit attributable to owners of parent ÷ Average equity during the period \*2 ROIC (Return on Invested Capital) = Net operating profit after tax (Operating income × (1-tax rate of 30.6%)) ÷

\*3 Free cash flows = Cash flows from operating activities + Cash flows from investing activities

\*5 Electricity generated via renewable energy sources (MWh)  $\div$  Total power generated (MWh)

\*6 (Consolidated operating revenues - consolidated subcontracting expenses) ÷ consolidated personnel expenses

\*7 Awareness surveys regarding working styles administered on an annual basis (Target: Consolidated companies in Japan

\*8 Number of annual paid vacation days taken per employee in respective fiscal year ÷ Number of annual paid vacation

## Ten-Year Summary and Business Highlights

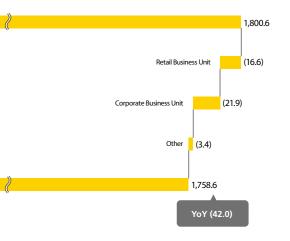
											Thousands of	
-	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3	2021/3	2022/3	2023/3	Millions of Yen 2024/3	U.S. Dollars 2024/3	
RESULTS OF OPERATIONS:												(¥ billion)
Operating revenues	1,396,708	1,416,413	1,466,852	1,538,813	1,625,315	1,630,146	1,695,867	1,793,618	1,800,668	¥1,758,626	<mark>\$11,614,995</mark> —	
Operating costs	1,290,714	1,306,200	1,385,492	1,452,485	1,513,988	1,526,102	1,538,524	1,654,085	1,687,241	1,664,317	10,992,124	2023/3
Selling, general and administrative												
expenses	37,046	41,672	46,474	50,642	52,981	59,342	65,220	62,333	53,341	54,249	358,294	
Operating profit	68,947	68,540	34,885	35,685	58,345	44,701	92,121	77,199	60,085	40,060	264,577	1
Profit before income taxes	69,157	68,078	33,037	33,123	52,258	44,581	91,759	81,040	56,815	51,704	341,484	
Income taxes	31,554	28,414	14,672	14,435	26,308	21,678	34,825	23,968	11,393	13,864	91,566	
Profit attributable to owners of parent	37,533	39,424	18,053	18,231	25,682	22,324	56,700	55,956	45,898	37,627	248,508	
PER SHARE OF COMMON STOCK:										Yen	U.S. Dollars	
Basic earnings	90.41	96.45	45.37	46.24	65.14	56.78	151.55	151.03	126.64	¥ 107.23	\$ 0.71	
Diluted earnings	88.26	95.64									_	
Cash dividends	25.00	28.00	27.00	27.00	28.00	41.00	46.00	46.00	46.00	46.00	0.30	2024/3
Net assets per share	1,368.66	1,349.56	1,367.51	1,395.74	1,435.15	1,441.20	1,553.45	1,611.34	1,684.87	1,708.00	11.28	l
Stock price (closing), end of year	2,772	2,247	2,332.5	2,668.5	2,859	1,441.20	3,035	2,293	2,269	2,158	11.20	
	2,772	2,247	2,332.3	2,008.5	2,809	1,097	3,035	2,293	2,209	2,138	Thousands of	
FINANCIAL POSITION:										Millions of Yen	U.S. Dollars	
Working capital	209,171	235,884	214,661	164,599	139,834	134,072	139,010	128,037	139,888	¥ 150,449	\$ 993,651	
Equity	565,521	537,821	539,179	550,307	565,841	555,173	576,367	590,542	610,380	585,756	3,868,673	Analysis o
Total assets	1,082,531	1,089,436	1,114,672	1,114,870	1,123,659	1,100,739	1,089,991	1,086,854	1,107,587	1,135,895	7,502,115	-
	52,022											(¥ billion)
Capital expenditures		53,945	48,993	54,482	79,838	55,033	55,431	78,572	55,691	62,359	411,857	
Depreciation and amortization	46,058	46,739	46,114	46,423	51,346	55,083	48,861	35,524	41,557	44,295	292,549	2023/3
Net cash provided by operating activities	92,620	49,715	73,324	51,728	118,093	74,433	123,921	52,016	89,953	64,333	424,894	
KEY RATIOS:												
Operating profit margin (%)	4.9	4.8	2.4	2.3	3.6	2.7	5.4	4.3	3.3	2.3		
Net margin (%)	2.7	2.8	1.2	1.2	1.6	1.4	3.3	3.1	2.5	2.1		
Return on assets (ROA) (%)	3.5	3.6	1.2	1.2	2.3	2.0	5.2	5.1	4.2	3.4		
Return on equity (ROE) (%)	6.7	7.1	3.4	3.3	4.6	4.0	10.0	9.6	7.6			
Return on invested capital (ROIC) (%)	7.0	6.7	3.4	3.5	5.9	4.6	9.7	8.4	6.4	4.2		
Current ratio (%)	158.6	167.8	157.7	141.7	134.1	132.8	135.7	136.3	140.6	143.5		
Shareholders' equity ratio (%)	52.2	49.4	48.4	49.4	50.4	50.4	52.9	54.3	55.1	51.6		
Asset turnover (Times)	1.3	1.3	1.3	1.4	1.5	1.5	1.5	1.6	1.6	1.6		2024/3
Interest coverage ratio (Times)	174.9	126.6	83.1	135.0	215.5	108.4	125.8	100.3	68.5	29.8		I
Price earnings ratio (PER) (Times)	30.7	23.3	51.4	57.7	43.9	29.9	20.0	15.2	17.9	20.1		
Price book-value ratio (PBR) (Times)	2.0	1.7	1.7	1.9	2.0	1.2	2.0	1.4	1.3	1.3		
NON-FINANCIAL DATA:												
Number of employees	197,056	196,582	201,784	213,096	225,125	224,945	223,191	216,873	210,197	177,430		
Full-time	88,247	89,112	90,737	93,534	97,587	98,744	96,829	94,473	92,727	88,917		YoY Grow
Part-time	108,809	107,470	111,047	119,562	127,538	126,201	126,362	122,400	117,470	88,513		
Parcel delivery	,	,	,	.,	,	.,==.		,	,			(%)
Volume (Millions of parcels)	1,622	1,698	1,800	1,758	1,668	1,627	1,803	1,890	1,926	1,886		15
Unit price (Yen)	595	586	574	615	702	726	704	700	703	721		
Nekopos and Kuroneko Yu-Packet												10
Volume (Millions of parcels)	_	32	67	78	135	172	293	384	413			5 —
Unit price (Yen)	_	171	171	181	191	201	195	190	189	190		•
Kuroneko DM-Bin and Kuroneko												0
Yu-Mail	1 001	1 5 5 6	1 5 4 3	1 4 6 4	1 7 1 1	007	000	024	000	626		(5)
Volume (Millions of units)	1,901	1,536	1,542	1,464	1,211	987	826	824	800			(3)
Unit price (Yen)	61	57	55	56	60	65	67	67	67	68		(10) 2015

Note: Foreign currency translation: U.S. dollar amounts have been translated, for convenience only, at the rate of ¥151.41 to U.S.\$1. Parcel delivery includes *TA-Q-BIN, TA-Q-BIN Compact,* and *EAZY. Nekopos* is being replaced in stages starting from October 2023 by *Kuroneko Yu-Packet* services utilizing the *Yu-Packet* service handled by Japan Post.

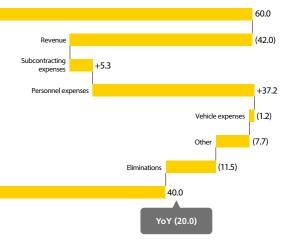
Kuroneko DM-Bin services ended on January 31, 2024, and were replaced with Kuroneko Yu-Mail services utilizing the Yu-Mail service handled by Japan Post.



### is of Operating Revenues



### is of Operating Profit







2015/3 2016/3 2017/3 2018/3 2019/3 2020/3 2021/3 2022/3 2023/3 **2024/3** 

- Parcel Delivery Amount Growth Rate

---- Parcel Unit Price Growth Rate



# Consolidated Balance Sheet March 31, 2024

	Millions	of Yen	Thousands of U.S. Dollars (Note 1)
ASSETS	2024	2023	2024
CURRENT ASSETS:			
Cash and cash equivalents (Notes 2.e and 15)	¥ 195,061	¥ 185,374	\$ 1,288,297
Notes and accounts receivable, and contract assets (Notes 15 and 16):			
Trade	212,095	216,251	1,400,798
Installment (Note 5)	52,787	50,509	348,637
Allowance for doubtful accounts	(1,600)	(1,474)	(10,567)
Inventories (Note 6)	2,033	2,580	13,429
Prepaid expenses and other current assets	35,978	31,407	237,617
Total current assets	496,354	484,647	3,278,211
PROPERTY, PLANT AND EQUIPMENT—At cost:			
	175,187	179,811	1,157,038
Buildings and structures	402,347	381,219	2,657,332
Vehicles	192,890	196,141	1,273,957
Machinery and equipment	133,808	133,693	883,747
Leased assets (Note 14)	51,086	47,257	337,400
Construction in progress	17,148	12,379	113,253
Others	6,189	5,124	40,879
Total	978,655	955,624	6,463,606
Accumulated depreciation	(523,901)	(512,607)	(3,460,146)
Net property, plant and equipment	454,754	443,017	3,003,460
NVESTMENTS AND OTHER ASSETS:	40.204	22.226	266.020
Investment securities (Notes 7 and 15) Investments in and advances to unconsolidated subsidiaries and affiliates, net of valuation	40,281	32,236	266,039
allowance of ¥675 million (\$4,459 thousand) in 2024 and ¥482 million in 2023 (Note 15)	12,624	13,173	83,379
Long-term loans	2,394	2,126	15,812
Software	36,653	38,150	242,080
Lease deposits	23,256	22,318	153,595
Deferred tax assets (Note 13)	63,278	64,292	417,922
Other assets (Notes 2.k and 10)	6,301	7,628	41,617
Total investments and other assets	184,787	179,923	1,220,444
TOTAL	¥1,135,895	¥1,107,587	\$ 7,502,115

See notes to consolidated financial statements.

	Millions		Thousands o U.S. Dollars (Not
LIABILITIES AND EQUITY	2024	2023	2024
CURRENT LIABILITIES:		V 40.000	
Short-term bank loans (Notes 9 and 15)	¥ 10,000	¥ 10,000	\$ 66,04
Current portion of long-term debt (Notes 9 and 15)	6,051	5,415	39,9
Notes and accounts payable:			
Trade	164,073	160,766	1,083,63
Other	20,141	10,463	133,0
Income taxes payable	8,369	16,912	55,2
Accrued expenses	79,779	80,849	526,9
Deferred profit on installment sales (Notes 5 and 15)	5,164	4,798	34,1
Other current liabilities (Notes 11 and 15)	52,328	55,556	345,6
Total current liabilities	345,905	344,759	2,284,5
LONG-TERM LIABILITIES:			
Long-term debt (Notes 9 and 15)	76,478	32,859	505,1
Liability for employees' retirement benefits (Notes 2.k and 10)	103,077	98,295	680,7
Deferred tax liabilities (Note 13)	536	482	3,5
Other long-term liabilities (Note 11)	17,918	14,762	118,3
Total long-term liabilities	198,009	146,398	1,307,7
COMMITMENTS LIABILITIES (Note 14)			
EQUITY (Notes 12 and 21):			
Common stock—authorized, 1,787,541,000 shares in 2024 and 2023;			
issued, 360,496,492 shares in 2024 and 379,824,892 shares in 2023	127,235	127,235	840,3
Capital surplus	36,839	36,839	243,3
Retained earnings	448,110	473,892	2,959,5
Treasury stock—at cost, 17,548,985 shares in 2024 and 17,552,067 shares in 2023	(42,850)	(39,836)	(283,0
Accumulated other comprehensive income:			
Unrealized gain on available-for-sale securities	14,354	9,280	94,8
Foreign currency translation adjustments	2,908	1,782	19,2
Remeasurements of defined employees' retirement benefit plans (Notes 2.k and 10)	(840)	1,189	(5,5
Total	585,756	610,381	3,868,6
Non-controlling interests	6,225	6,049	41,1
Total equity	591,981	616,430	3,909,7

# **Consolidated Statement of Income**

Year Ended March 31, 2024

	Millions	s of Yen	Thousands of U.S. Dollars (Note 1)
	2024	2023	2024
OPERATING REVENUES (Note 16)	¥1,758,626	¥1,800,668	\$11,614,995
OPERATING COSTS AND EXPENSES:			
Operating costs	1,664,317	1,687,242	10,992,124
Selling, general and administrative expenses	54,249	53,341	358,294
Total operating costs and expenses	1,718,566	1,740,583	11,350,418
Operating profit	40,060	60,085	264,577
OTHER INCOME (EXPENSES):			
Interest and dividend income	1,771	1,915	11,699
Interest expense	(1,405)	(905)	(9,279
Gain (loss) on sales and disposal of property, plant and equipment—net	11,838	(404)	78,186
Loss on impairment of long-lived assets (Note 8)	(1,423)	(1,995)	(9,400
Gain on sales of investment securities—net (Note 7)	2,484	1,966	16,404
Gain on sales of shares of subsidiaries and affiliates—net	1,377	.,	9,097
Loss on valuation of investment securities (Note 7)	(96)	(2)	(630
Loss on investments in investment partnerships	(637)	(257)	(4,207
Share of loss of entities accounted for using equity method	(837)	(4,159)	(5,529
Provision of allowance for doubtful accounts in unconsolidated subsidiaries and affiliates	(188)	(27)	(1,242
Green Innovation Fund Project subsidies	480	× /	3,169
Payments for retirement and other (Note 10)	(2,728)		(18,017
Dismantlement expenses		(754)	
Other—net	1,008	1,353	6,656
Other income (expenses)—net	11,644	(3,269)	76,907
PROFIT BEFORE INCOME TAXES	51,704	56,816	341,484
INCOME TAXES (Note 13):			
Current	13.926	23,018	91,975
Deferred	(62)	(11,624)	(409
Total income taxes	13,864	11,394	91,566
PROFIT	37,840	45,422	249,918
PROFIT (LOSS) ATTRIBUTABLE TO NON-CONTROLLING INTERESTS	213	(476)	1,410
PROFIT ATTRIBUTABLE TO OWNERS OF PARENT	¥ 37,627	¥ 45,898	\$ 248,508
	Ye 2024	2023	U.S. Dollars (Note 1 2024
	2024	2023	2024

¥107.23

46.00

¥126.64

46.00

\$0.71

0.30

# **Consolidated Statement of Comprehensive Income**

Year Ended March 31, 2024

### PROFIT

OTHER COMPREHENSIVE INCOME (Note 17): Unrealized gain (loss) on available-for-sale securities Foreign currency translation adjustments Remeasurements of defined employees' retirement benefit plans Share of other comprehensive income of entities accounted for using eq Total other comprehensive income COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests See notes to consolidated financial statements.		
Foreign currency translation adjustments Remeasurements of defined employees' retirement benefit plans Share of other comprehensive income of entities accounted for using eq Total other comprehensive income COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	OTHER COMPREHENSIVE INCOME (Note 17):	
Remeasurements of defined employees' retirement benefit plans Share of other comprehensive income of entities accounted for using eq Total other comprehensive income COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	Unrealized gain (loss) on available-for-sale securities	
Share of other comprehensive income of entities accounted for using eq Total other comprehensive income COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	Foreign currency translation adjustments	
Total other comprehensive income COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	Remeasurements of defined employees' retirement b	enefit plans
COMPREHENSIVE INCOME TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	Share of other comprehensive income of entities account	ounted for using eq
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Owners of parent Non-controlling interests	Total other comprehensive income	
Owners of parent Non-controlling interests	COMPREHENSIVE INCOME	
Owners of parent Non-controlling interests		_
Non-controlling interests	TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE T	0:
J.	Owners of parent	
See notes to consolidated financial statements	Non-controlling interests	
	Can notes to consolidated financial statements	

Cash dividends applicable to the year

Basic earnings

**PER SHARE OF COMMON STOCK** (Notes 2.q and 18):

		Thousands of
Millions	of Yen	U.S. Dollars (Note 1)
2024	2023	2024
¥37,840	¥45,422	\$249,918
5.064	(2.223)	33,445
-		7,390
-		
(1,971)	677	(13,019)
(48)	(54)	(318)
4,164	692	27,498
¥42,004	¥46,114	\$277,416
¥41,799	¥46,597	\$276,061
205	(483)	1,355
	2024 ¥37,840 5,064 1,119 (1,971) (48) 4,164 ¥42,004 ¥41,799	¥37,840       ¥45,422         5,064       (2,223)         1,119       2,292         (1,971)       677         (48)       (54)         4,164       692         ¥42,004       ¥46,114         ¥41,799       ¥46,597

# Consolidated Statement of Changes in Equity Year Ended March 31, 2024

	Thousands					Millions	of Yen				
					_	Accumulated	Other Compreh	ensive Income			
	Outstanding Number of Shares of Common Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans	Total	Non-controlling Interests	Total Equity
BALANCE, APRIL 1, 2022	366,491	¥127,235	¥36,813	¥464,495	¥(49,552)	¥11,499	¥ (513	) ¥ 566	¥590,543	¥ 7,691	¥598,234
Profit attributable to owners of parent				45,898					45,898		45,898
Cash dividends, ¥46 per share				(16,784)					(16,784)		(16,784)
Purchase of treasury stock	(4,218)				(10,001)				(10,001)		(10,001)
Disposal of treasury stock											
Retirement of treasury stock				(19,717)	19,717						
Change in equity related to transaction with non-controlling											
shareholders			26			(2.240)	2 205	622	26	(4 ( 4 2 )	26
Net change in the year BALANCE.						(2,219)	2,295	623	699	(1,642)	(943)
MARCH 31, 2023	362,273	127,235	36,839	473,892	(39,836)	9,280	1,782	1,189	610,381	6,049	616,430
Profit attributable to owners of parent				37,627					37,627		37,627
Cash dividends, ¥46 per share				(16,433)					(16,433)		(16,433)
Purchase of treasury stock	(19,329)				(50,001)				(50,001)		(50,001)
Disposal of treasury stock	4				11				11		11
Retirement of treasury stock				(46,976)	46,976						
Net change in the year						5,074	1,126	(2,029)	4,171	176	4,347
BALANCE, MARCH 31, 2024	342,948	¥127,235	¥36,839	¥448,110	¥(42,850)	¥14,354	¥2,908	¥ (840)	¥585,756	¥ 6,225	¥591,981
	_					Thousands of U.S.	Dollars (Note 1)				
					-	Accumulated	Other Compreh	ensive Income			
		Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Unrealized Gain on Available- for-Sale Securities	Foreign Currency Translation Adjustments	Remeasurements of Defined Employees' Retirement Benefit Plans	Total	Non-controlling Interests	Total Equity
BALANCE, MARCH 31, 2023		\$840,333		\$3,129,859	\$(263,096)	\$61,292	\$11,767	\$ 7,850	\$4,031,312		\$4,071,267
Profit attributable to owners of parent			,,_ 0,	248,508	. (===,===0)	42.7252		.,	248,508	,	248,508
Cash dividends, \$0.30 per share				(108,531)					(108,531)		(108,531)
Purchase of treasury stock					(330,238)				(330,238)		(330,238)
D' 1 (											

68

33,512

\$840,333 \$243,307 \$2,959,580 \$(283,010) \$94,804 \$19,205 \$ (5,546) \$3,868,673 \$41,114 \$3,909,787

7,438 (13,396)

(310,256) 310,256

68

1,159

27,554

68

28,713

# **Consolidated Statement of Cash Flows**

Year Ended March 31, 2024

	Millions o	of Yen	Thousands of U.S. Dollars (Note 1	
	2024	2023	2024	
OPERATING ACTIVITIES:				
Profit before income taxes	¥ 51,704	¥ 56,816	\$ 341,48	
Adjustments for:				
Income taxes—paid	(21,324)	(21,160)	(140,83	
Depreciation and amortization	44,431	41,626	293,44	
(Gain) loss on sales and disposal of property, plant and equipment—net	(11,838)	404	(78,18	
Loss on impairment of long-lived assets	1,423	1,995	9,40	
Gain on sales of investment securities—net	(2,484)	(1,966)	(16,40	
Gain on sales of shares of subsidiaries and affiliates—net	(1,377)		(9,09	
Loss on valuation of investment securities	96	2	63	
Share of loss of entities accounted for using equity method	837	4,159	5,52	
Changes in assets and liabilities, net of effects from previously consolidated subsidiaries:				
Decrease in notes and accounts receivable	1,288	1,234	8,51	
Decrease (increase) in inventories	542	(357)	3,58	
Increase (decrease) in notes and accounts payable	1,001	(5,259)	6,61	
Increase in liability for employees' retirement benefits	2,750	4,634	18,16	
Other—net	(2,716)	7,826	(17,94	
Total adjustments	12,629	33,138	83,41	
Net cash provided by operating activities	64,333	89,954	424,89	
INVESTING ACTIVITIES:	04,555	69,954	424,05	
	47 555	1 201	115.04	
Proceeds from sale of property, plant and equipment	17,555	1,391	115,94	
Purchases of property, plant and equipment	(31,957)	(35,435)	(211,06	
Proceeds from sales of investment securities	3,238	2,787	21,38	
Purchases of investment securities	(2,369)	(1,752)	(15,64	
Proceeds from investments in and advances to unconsolidated subsidiaries and affiliates	490	3,068	3,23	
Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation (Note 20)	1 265		0.20	
Collection of loans	1,265	1 210	8,35	
	1,611	1,210	10,63	
Payment of loans	(1,810)	(1,375)	(11,95	
Other	(10,459)	(19,314)	(69,07	
Net cash used in investing activities	(22,436)	(49,420)	(148,17	
FINANCING ACTIVITIES:				
Repayments of short-term debt—net	(5,167)	(10,690)	(34,12	
Proceeds from long-term debt	40,882		270,01	
Dividends paid	(16,466)	(17,151)	(108,75	
Purchase of treasury stock—net	(50,032)	(10,025)	(330,44	
Proceeds from sales of shares of subsidiaries not resulting in change in scope of consolidation		19		
Purchase of shares of subsidiaries not resulting in change in scope of consolidation		(778)		
Other	5	7	3	
Net cash used in financing activities	(30,778)	(38,618)	(203,27	
FOREIGN CURRENCY TRANSLATION ADJUSTMENTS				
ON CASH AND CASH EQUIVALENTS	357	706	2,35	
NET INCREASE IN CASH AND CASH EQUIVALENTS	11,476	2,622	75,80	
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	183,226	180,604	1,210,12	
CASH AND CASH EQUIVALENTS, END OF YEAR (Note 2.e)	¥194,702	¥183,226	\$1,285,92	
NON-CASH INVESTING AND FINANCING ACTIVITIES:				
Newly recorded assets related to lease transactions	¥ 8,702	¥ 11,386	\$ 57,47	
Newly recorded liabilities related to lease transactions	9,589	11,797	63,33	

See notes to consolidated financial statements.

Disposal of

treasury stock Retirement of treasury stock

BALANCE, MARCH 31, 2024

Net change in the year

Year Ended March 31, 2024

### 1. BASIS OF PRESENTATION OF CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations, and in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"), which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan. In addition, certain reclassifications and rearrangements have been made in the 2023 consolidated financial statements to conform them to the classifications and presentations used in 2024.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which Yamato Holdings Co., Ltd. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥151.41 to \$1, the approximate rate of exchange at March 31, 2024. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

*a. Consolidation*—The consolidated financial statements as of March 31, 2024, include the accounts of the Company and its 27 (29 in 2023) significant subsidiaries (together, the "Group").

Effective from the fiscal year ended March 31, 2024, Yamato Staff Supply Co., Ltd. and Express Network., Ltd. have also been excluded from the scope of consolidation due to the conclusion of liquidation and partial transfer of its shares, respectively.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The unconsolidated subsidiaries, whose combined assets, net sales, profit and retained earnings in the aggregate are not significant to the consolidated financial statements, have not been consolidated with the Company.

There were 30 (24 in 2023) affiliates accounted for by the equity method.

Effective from the fiscal year ended March 31, 2024, Yamato Staff Supply Co., Ltd. has been excluded from the scope of consolidation due to partial transfer of its shares and has been included in the scope of the equity method. In addition, ALP Capital Sdn Bhd. and four other companies have been included in the scope of equity method due to GDEX BHD., an affiliate accounted for using equity method, newly acquiring their shares.

Investments in the unconsolidated subsidiaries and several affiliates not accounted for by equity method are stated at cost, less a valuation allowance representing possible losses on the investments that are deemed to be other than temporary. If the equity method of accounting had been applied to the investments in such companies, the effect on the accompanying consolidated financial statements would not be material.

All significant intercompany balances and transactions have been eliminated in consolidation. All material unrealized profit included in assets resulting from transactions within the Group is also eliminated.

b. Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements-

Under Accounting Standards Board of Japan ("ASBJ") Practical Issues Task Force ("PITF") No. 18, "Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for the Consolidated Financial Statements," the accounting policies and procedures applied to a parent company and its subsidiaries for similar transactions and events under similar circumstances should in principle be unified for the preparation of the consolidated financial statements. However, financial statements prepared by foreign subsidiaries in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used for the consolidation process, except for the following items that should be adjusted in the consolidation process so that profit is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; (d) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign subsidiary elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

*c.* Unification of Accounting Policies Applied to Foreign Affiliated Companies for the Equity Method—ASBJ Statement No. 16, "Accounting Standard for Equity Method of Accounting for Investments," requires adjustments to be made to conform the affiliate's accounting policies for similar transactions and events under similar circumstances to those of the parent company when the affiliate's financial statements are used in applying the equity method, unless it is impracticable to determine such adjustments. In addition, financial statements prepared by foreign affiliated companies in accordance with either International Financial Reporting Standards or generally accepted accounting principles in the United States of America tentatively may be used in applying the equity method if the following items are adjusted so that profit is accounted for in accordance with Japanese GAAP, unless they are not material: (a) amortization of goodwill; (b) scheduled amortization of actuarial gain or loss of pensions that has been recorded in equity through other comprehensive income; (c) expensing capitalized development costs of R&D; (d) cancellation of the fair value model accounting for property, plant and equipment and investment properties and incorporation of the cost model accounting; and (e) recording a gain or loss through profit or loss on the sale of an investment in an equity instrument for the difference between the acquisition cost and selling price, and recording impairment loss through profit or loss for other-than-temporary declines in the fair value of an investment in an equity instrument, where a foreign affiliate elects to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument.

d. Revenue Recognition—Principal performance obligations in the principal businesses relating to revenues recognized from contracts with customers in the Group and the normal timing of satisfaction of performance obligation (the normal timing of recognizing revenues) are as follows:
 (1) Retail Business Unit

Retail Business Unit mainly provides small-parcel delivery services such as TA-Q-BIN. In this service, the Group provides a service to collect and deliver cargoes at the customer's request based on a contract with the customer, and revenue from this service is recognized in accordance with satisfaction of performance obligations measured by the progress of delivery, because other companies are not required to perform the transportation process that has already been performed, even if delivery to the designated delivery destination cannot be completed.

### (2) Corporate Business Unit

In addition to the same transportation services as Retail Business Unit, Corporate Business Unit provides logistics support services, such as cargo storage and logistics services for inbound and outbound shipments, in order to provide value to the entire supply chain of its customers. The Group provides logistics support services, which include the collection, storage, packing, and delivery of cargo based on contracts with customers, and recognizes each contractually agreed-upon process as a performance obligation, and recognizes revenue for each process under contract in accordance with satisfaction of performance obligations measured by the progress of the work, as the customer receives the economic benefit of the work as it progresses.

e. Cash Equivalents—Cash equivalents in the consolidated statement of cash flows are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value. Cash equivalents in the consolidated statement of cash flows include time deposits, certificates of deposit, and mutual funds investing in bonds that represent shortterm investments, all of which mature or become due within three months of the date of acquisition.

The difference between cash and cash equivalents in the accompanying consolidated balance sheet and cash and cash equivalents in the accompanying consolidated statement of cash flows was as follows:

Cash and cash equivalents presented in the consolidated bala Time deposits due beyond three months Cash and cash equivalents presented in the consolidated statem

	Millions	of Yen	Thousands of U.S. Dollars
	2024	2023	2024
ance sheet	¥195,061	¥185,374	\$1,288,297
	(359)	(2,148)	(2,369)
ment of cash flows	¥194,702	¥183,226	\$1,285,928

f. Inventories—Inventories are stated at the lower of cost determined by the first-in, first-out method or net selling value.

g. Investment Securities—Investment securities are classified and accounted for, depending on management's intent, as follows: (1) trading securities, which are held for the purpose of earning capital gains in near term, are reported at fair value, and the related unrealized gains and losses are included in earnings; (2) held-to-maturity debt securities, for which there is a positive intent and ability to hold to maturity, are reported at amortized cost; and (3) available-for-sale securities, which are not classified as either of the aforementioned securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The Group had no trading securities at March 31, 2024 and 2023.

Equity securities with no market price and investments in capital are stated at cost determined by the moving-average method.

Investments in the limited partnership for investment partnerships and similar partnerships, which are deemed to be securities pursuant to Article 2, Paragraph 2 of the Financial Instruments and Exchange Act are stated at net amount of equity interest in the partnership based on the most recent financial statements available according to the reporting date stipulated in the partnership agreement.

For other-than-temporary declines in fair value, investment securities are reduced to net realizable value by a charge to income

h. Property, Plant and Equipment—Property, plant and equipment are stated at cost. Depreciation of property, plant and equipment excluding leased assets is computed by the straight-line method. Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

The range of useful lives is principally as follows:

Buildings and structures	7–60 years
Vehicles	2–7 years
Machinery and equipment	2–20 years

Maintenance and repairs, including minor renewals and improvements, are charged to income as incurred

i. Long-Lived Assets—The Group reviews its long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

j. Other Assets—Amortization of intangible assets is computed by the straight-line method.

Depreciation of leased assets is computed by the straight-line method over the lease period with no residual value carried.

k. Retirement and Pension Plans—The Company and consolidated subsidiaries mainly have contributory trusted pension plans and unfunded retirement benefit plans. In addition, defined contribution retirement plans were introduced along with these defined benefit retirement plans.

In calculating the retirement benefit obligations, the straight-line basis is used in determining the amount of the expected retirement benefit obligations attributed to service performed up to the end of the current fiscal year.

Past service costs are recognized in profit or loss in full in the fiscal year in which it arises. Actuarial gains and losses are amortized on a straight-line basis over a period within the average remaining service period of the eligible employees (mainly five years) on and after the fiscal year following the fiscal year in which it arises.

Actuarial gains and losses are recognized within equity on the consolidated balance sheet after adjusting for tax effects, and funded status is recognized as a liability or asset.

I. Asset Retirement Obligations —An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset.

The asset retirement obligation is recognized as the sum of the discounted cash flows required for future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as reconciliation to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

m. Leases — For a lessee, all finance lease transactions are capitalized to recognize lease assets and lease obligations in the balance sheet.

For a lessor, all finance leases that deem to transfer ownership of the leased property to the lessee are recognized as lease receivables, and all finance leases that deem not to transfer ownership of the leased property to the lessee are recognized as investments in leases.

n. Income Taxes—The provision for income taxes is computed based on the pretax income included in the consolidated statement of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted income tax rates to the temporary differences.

The Company and certain domestic consolidated subsidiaries have applied the Japanese Group Relief System. In addition, the Company has adopted the ASBJ PITF No. 42, "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" with respect to the accounting treatment and disclosure related to tax effect accounting for national and local corporate income taxes.

o. Foreign Currency Transactions—All short and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date.

p. Foreign Currency Financial Statements—The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date except for equity, which is translated at the historical rate. Differences arising from such translation are shown as "Foreign currency translation adjustments" under accumulated other comprehensive income in a separate component of equity.

Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date.

g. Per Share Information—Basic earnings per share is computed by dividing profit attributable to common shareholders by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits. Diluted earnings per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted earnings per share of common stock assumes full conversion of the outstanding convertible notes and bonds at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net

of tax, and full exercise of outstanding warrants.

For the years ended March 31, 2024 and 2023, diluted earnings per share is not disclosed because the Company had no dilutive securities.

Cash dividends per share presented in the accompanying consolidated statement of income are dividends applicable to the respective fiscal years, including dividends to be paid after the end of the year.

r. Accounting Changes and Error Corrections—Under ASBJ Statement No. 24, "Accounting Standard for Accounting Policy Disclosures, Accounting Changes and Error Corrections," and ASBJ Guidance No. 24, "Guidance on Accounting Standard for Accounting Policy Disclosures, Accounting Changes and Error Corrections," accounting treatments are required as follows:

(1) Changes in Accounting Policies-When a new accounting policy is applied following revision of an accounting standard, the new policy is applied retrospectively unless the revised accounting standard includes specific transitional provisions, in which case the entity shall comply with the specific transitional provisions. (2) Changes in Presentation—When the presentation of financial statements is changed, prior-period financial statements are reclassified in accordance with the new presentation. (3) Changes in Accounting Estimates—A change in an accounting estimate is accounted for in the period of the change if the change affects that period only, and is accounted for prospectively if the change affects both the period of the change and future periods. (4) Corrections of Prior-Period Errors—When an error in prior-period financial statements is discovered, those statements are restated.

s. Performance-Based Share Remuneration Plan "Board Benefit Trust (BBT)"—The Company has introduced a performance-based share remuneration plan "Board Benefit Trust (BBT)" for the directors (except for outside directors) and executive officers who do not concurrently serve as directors of the Company ("Officers"). This plan purports to further enhance the connection between Officers' remuneration and performance and share value of the Company, and raise their motivation to make contributions to increase the Company's long-term performance and corporate value by sharing not only the benefits of a rise in share prices but also the risk of a decline in share prices with shareholders.

The Plan is a performance-based share remuneration plan in which the trust acquires the Company's shares using money contributed by the Company as the source of funds, and Officers are provided with the Company's shares and cash equivalent to the market value of the Company's shares ("Shares of the Company") through the trust in accordance with "Regulation for Benefit of Shares to Officers" established by the Company. As a general rule, Officers shall be entitled to receive Shares of the Company at the time of retirement.

The Company applies the same accounting method as stipulated in the ASBJ PITF No.30, "Practical Solution on Transactions of Delivering the Company's Own Stock to Employee etc. through Trusts."

The book value (excluding incidental costs) of the Company's shares held by the trust bank is accounted for as treasury stock in the equity section of the Company's consolidated balance sheet. The book value and number of treasury stock held by the trust bank at March 31, 2024 and 2023, were ¥1,366 million (\$9,025 thousand), 480,200 shares, and ¥1,376 million and 483,700 shares, respectively.

### 3. SIGNIFICANT ACCOUNTING ESTIMATE

### Impairment of Long-Lived Assets

Amount recorded in the consolidated financial statements for the current fiscal year based on accounting estimates that may have a material impact on the consolidated financial statements for the following fiscal year are as follows:

	Millions	of Yen	Thousands of U.S. Dollars
	2024	2023	2024
Property, plant and equipment	¥454,754	¥443,017	\$3,003,460
Intangible assets	41,216	43,759	272,211

In cases where there are indications that an asset may be impaired, an impairment test is performed based on the future cash flows generated by the asset. The cash-generating unit, which is used to determine whether it is necessary for an asset to recognize impairment loss, is the smallest unit in an asset group generating cash inflows generally independent of cash inflows from other assets or asset groups. The criteria of the asset groups are the management accounting classification and the unit used for investment decision making. In Yamato Transport Co., Ltd., due to a change in the division in management accounting, the company has reviewed the grouping, and grouped based on the business segment unit from the customer segment unit, and assets associated with the Head Office division were classified as common assets. The above property, plant and equipment and intangible assets, the Group identifies signs of impairment and determines whether impairment losses should be recognized for each group of such assets. However, the various figures used in these considerations may be affected by uncertain future economic conditions and the company's business conditions, such as trends in TA-Q-BIN unit prices and TA-Q-BIN delivery volumes, resource and energy prices, and costs due to changes in the external environment such as hourly wage. In addition, these assumptions may have a material impact on the consolidated financial statements for the following fiscal year and thereafter if it becomes necessary for them to be reconsidered due to uncertain economic conditions and the operating conditions of the Group.

### 4. ADDITIONAL INFORMATION

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**Dissolution and Liquidation of Subsidiaries** At the held on the previous consolidated fiscal year, the Board of Directors of the Company approved to liquidate our consolidated subsidiaries, YAMATO ASIA PTE. LTD. and YAMATO INVESTMENT (HONG KONG) LIMITED. Currently, preparations are underway for their liquidation process.

### Reasons for dissolution and liquidation

The Company decided to liquidate YAMATO ASIA PTE. LTD. and YAMATO INVESTMENT (HONG KONG) LIMITED. The Company judged that reorganizing the current management structure based on previous overseas governance by abolishing intermediate holding companies was necessary. The purpose of liquidation is to reconstruct an appropriate governance framework that aligns with business scale, characteristics, country and region-specific factors, and the growth stage of overseas business.

### Name, business and ownership of subsidiaries

Name:	YAMATO ASIA PTE. LTD.
Business:	Management of regional business in So
Ownership:	100% owned by the Company

Name:	YAMATO INVESTMENT (HONG KONG)
Business:	Management of regional business in Ea
Ownership:	100% owned by the Company

Schedule of dissolution and liquidation YAMATO ASIA PTE. LTD. Extraordinary Meeting of Shareholders (companies involved): Conclusion of liquidation:

YAMATO INVESTMENT (HONG KONG) LIMITED Extraordinary Meeting of Shareholders (companies involved): July 2024 (planned) Conclusion of liquidation: December 2024 (planned)

### Financial situation of the subsidiaries YAMATO ASIA PTE. LTD. Net assets: ¥8,112 million (\$53,578 thousand) Total assets: ¥8,124 million (\$53,655 thousand) Total liabilities: ¥12 million (\$77 thousand)

YAMATO INVESTMENT (HONG KONG) LIMITED Net assets: ¥10,188 million (\$67,289 thousand) Total assets: ¥10,193 million (\$67,318 thousand) Total liabilities: ¥5 million (\$29 thousand)

Effect on profit or loss due to the dissolution and liquidation The effect caused by expenses arising from the dissolution and liquidation of the subsidiaries on profit or loss is immaterial.

Significant effect on operating activities due to the dissolution and liquidation The effect caused by the dissolution and liquidation of the subsidiaries on operating activities is immaterial.

outheast Asia, business development and market research

LIMITED ast Asia, business development and market research

September 2024 (planned) September 2025 (planned)

### 5. INSTALLMENT RECEIVABLES

Sales recorded on the installment basis were 0.2% of operating revenues in both 2024 and 2023.

Annual maturities of installment receivables at March 31, 2024 and related amortization of deferred profit on installment sales are as follows:

	Millions of Yen		Thousands of U.S. Dollars	
Year Ending March 31	Receivables	Deferred Profit on Installment Sales	Receivables	Deferred Profit on Installment Sales
2025	¥21,411	¥1,903	\$141,411	\$12,568
2026	10,559	1,132	69,740	7,476
2027	6,690	659	44,186	4,351
2028	4,090	412	27,014	2,719
2029	2,564	273	16,934	1,804
2030 and thereafter	7,473	785	49,352	5,184
Total	¥52,787	¥5,164	\$348,637	\$34,102

### 6. INVENTORIES

Inventories at March 31, 2024 and 2023, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Merchandise	¥ 97	¥ 169	\$ 642
Work in process	213	322	1,405
Raw materials and supplies	1,723	2,089	11,382
Total	¥2,033	¥2,580	\$13,429

### 7. INVESTMENT SECURITIES

Investment securities as of March 31, 2024 and 2023, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars
	2024 2023	2023	2024
Non-current:			
Marketable equity securities	¥24,733	¥21,001	\$163,352
Non-marketable equity securities	6,000	3,759	39,626
Other	9,548	7,476	63,061
Total	¥40,281	¥32,236	\$266,039

Information regarding each category of the securities classified as available-for-sale at March 31, 2024 and 2023, is as follows:

		Millions of Yen 2024		
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥10,066	¥15,726	¥136	¥25,656
Other	216		49	167
Total	¥10,282	¥15,726	¥185	¥25,823

		Millions of Yen		
			23	
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	¥10,807	¥10,448	¥254	¥21,00
Other				
Total	¥10,807	¥10,448	¥254	¥21,00
			of U.S. Dollars	
	Cost	Unrealized Gains	Unrealized Losses	Fair Value
Securities classified as:				
Available-for-sale:				
Equity securities	\$66,479	\$103,865	\$ 899	\$169,44
Other	1,430		325	1,10
Total	\$67,909	\$103,865	\$1,224	\$170,55
Information for available-for-sale securities, which	h were sold during the years ended:	March 31, 202	24 and 2023, is	as follows:
Information for available-for-sale securities, whic	h were sold during the years ended	March 31, 202	A and 2023, is Millions of Yen	as follows:
Information for available-for-sale securities, whic March 31, 2024	h were sold during the years ended	March 31, 202		
	h were sold during the years ended		Millions of Yen	as follows: Realized Losses
March 31, 2024	h were sold during the years ended		Millions of Yen	
March 31, 2024 Available-for-sale:	h were sold during the years ended	Proceeds	Millions of Yen Realized Gains	Realized Losses
March 31, 2024 Available-for-sale: Equity securities March 31, 2023	h were sold during the years ended	Proceeds	Millions of Yen Realized Gains ¥2,484	Realized Losses
March 31, 2024 Available-for-sale: Equity securities March 31, 2023	h were sold during the years ended	Proceeds <b>¥3,238</b>	Millions of Yen Realized Gains <b>¥2,484</b> Millions of Yen	Realized Losses
March 31, 2024 Available-for-sale:	h were sold during the years ended	Proceeds <b>¥3,238</b>	Millions of Yen Realized Gains <b>¥2,484</b> Millions of Yen	Realized Losses
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale:	h were sold during the years ended	Proceeds ¥3,238 Proceeds ¥2,787	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains	Realized Losses ¥- Realized Losses ¥i
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale: Equity securities March 31, 2024	h were sold during the years ended	Proceeds ¥3,238 Proceeds ¥2,787	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains ¥1,970	Realized Losses ¥- Realized Losses ¥
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale: Equity securities March 31, 2024 Available-for-sale:	h were sold during the years ended	Proceeds ¥3,238 Proceeds ¥2,787 Th Proceeds	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains ¥1,970 nousands of U.S. Dolla Realized Gains	Realized Losses ¥- Realized Losses ¥.
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale: Equity securities March 31, 2024	h were sold during the years ended	Proceeds <b>¥3,238</b> Proceeds ¥2,787 Th	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains ¥1,970 nousands of U.S. Dolla	Realized Losses ¥- Realized Losses ¥.
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale: Equity securities March 31, 2024 Available-for-sale: Equity securities		Proceeds ¥3,238 Proceeds ¥2,787 Th Proceeds \$21,389	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains ¥1,970 Nousands of U.S. Dolla Realized Gains \$16,404	Realized Losses
March 31, 2024 Available-for-sale: Equity securities March 31, 2023 Available-for-sale: Equity securities March 31, 2024 Available-for-sale:		Proceeds ¥3,238 Proceeds ¥2,787 Th Proceeds \$21,389	Millions of Yen Realized Gains ¥2,484 Millions of Yen Realized Gains ¥1,970 Nousands of U.S. Dolla Realized Gains \$16,404	Realized Losses  Facilized Losses  Realized Losses  Realized Losses  Facilized Losses  Realized Losses  Sample Action

### 8. LONG-LIVED ASSETS

The Group reviewed its long-lived assets for impairment as of the years ended March 31, 2024 and 2023. Upon review, due to no future use, continuous operating losses of those units or significant declines in market prices, the Group recognized an impairment loss of ¥1,423 million (\$9,400 thousand) as other expense for the asset groups of Kansai Gateway of Yamato Transport Co., Ltd. and 6 other asset groups for the year ended March 31, 2024, and ¥1,995 million as other expense for the asset groups of Credit Card Payment Business Unit of Yamato Credit Finance Co., Ltd. and 4 other asset groups for the year ended March 31, 2023. The carrying amounts of the relevant asset groups were written down to their recoverable amounts. In the case where the net selling prices were used as recoverable amounts, idle assets were evaluated at zero, and the relevant asset groups other than idle assets were evaluated mainly based on Real Estate Appraisal Standards, assessed value of fixed assets, and posted land prices. In the case where the recoverable amounts were measured at their value in use, the discount rates used for computation of present value of future cash flows for the years ended March 31, 2024 and 2023, were mainly 6.00% and 5.29%, respectively.

### 9. BANK LOANS AND LONG-TERM DEBT

Short-term bank loans at March 31, 2024 and 2023, consisted of notes to banks and bank overdrafts. The weighted-average interest rates applicable to the bank loans as of March 31, 2024 and 2023, were approximately 0.126% and 0.047%, respectively.

Long-term debt at March 31, 2024 and 2023, consisted of the following:

	Millions of Yen		Thousands of U.S. Dollars	
	2024	2023	2024	
0.300% Fiscal Investment and Loan Program due 2024 to 2029	¥ 1,000		\$ 6,604	
0.570% loans from banks due in December 2028	10,000		66,046	
0.448% loans from syndicate group due in December 2028	10,000		66,046	
Lease obligations	41,529	¥38,274	274,278	
Unsecured 0.310% bonds (with inter-bond pari passu clause) due in July 2028	20,000		132,092	
Total	82,529	38,274	545,066	
Less current portion	(6,051)	(5,415)	(39,961)	
Total	¥76,478	¥32,859	\$505,105	

Annual maturities of long-term debt at March 31, 2024, are as follows:

		Thousands of
Year Ending March 31	Millions of Yen	U.S. Dollars
2025	¥ 6,051	\$ 39,961
2026	4,957	32,737
2027	3,785	25,000
2028	2,606	17,210
2029	42,487	280,609
2030 and thereafter	22,643	149,549
Total	¥82,529	\$545,066

### **10. RETIREMENT AND PENSION PLANS**

The Group has defined benefit retirement plans and defined contribution retirement plans for employees.

The defined benefit retirement plans provide, under most circumstances, that employees terminating their employment are entitled to retirement benefits determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from the consolidated subsidiaries and annuity payments from a trustee. Employees are entitled to larger payments if the termination is involuntary, by retirement at the mandatory retirement age, by death, or by voluntary retirement at certain specific ages exceeding the standard retirement age.

### (1) Defined Benefit Retirement Plans

The changes in defined benefit obligation for the years ended March 31, 2024 and 2023, were as follows:

	Millions of Yen		Thousands of U.S. Dollars
	2024	2023	2024
Balance at beginning of year	¥155,309	¥151,477	\$1,025,753
Service cost	15,272	14,233	100,867
Interest cost	155	151	1,021
Actuarial loss arising during the year	2,635	169	17,405
Retirement benefits paid	(13,891)	(10,721)	(91,745)
Decrease due to change in scope of consolidation	(129)		(854)
Balance at end of year	¥159,351	¥155,309	\$1,052,447

The changes in plan assets for the years ended March 31, 2024 and 2023, were as follows:

Balance at beginning of year
Expected return on plan assets
Actuarial gain arising during the year
Contributions from the employer
Retirement benefits paid
Decrease due to change in scope of consolidation
Balance at end of year

Reconciliation between the liability recorded in the consolidated balance sheet and the balances of defined benefit obligation and plan assets as of March 31, 2024 and 2023, were as follows:

Defined benefit obligation of funded plan Plan assets

Defined benefit obligation of unfunded plan Net liability arising from defined benefit obligation

Liability for employees' retirement benefits Asset for employees' retirement benefits Net liability arising from defined benefit obligation

The amount of the liability and asset for employees' retirement benefits that are offset individually by the Company and subsidiaries are combined.

The components of net periodic benefit costs for the years ended March 31, 2024 and 2023, were as follows:

	Millions	Millions of Yen	
	2024	2023	2024
Service cost	¥15,272	¥14,233	\$100,867
Interest cost	155	151	1,021
Expected return on plan assets	(570)	(574)	(3,762)
Recognized actuarial (gain) loss	(784)	493	(5,177)
Others	(39)	52	(257)
Net periodic benefit costs	¥14,034	¥14,355	\$ 92,692

Amounts recognized in other comprehensive income (before income tax effect adjustments) in respect of defined benefit retirement plans for the years ended March 31, 2024 and 2023, were as follows:

Actuarial	(loss)	gain	
Total			

Millions	of Yen	Thousands of U.S. Dollars
2024	2023	2024
¥57,034	¥57,351	\$376,688
570	574	3,762
604	657	3,985
	2	
(1,789)	(1,550)	(11,814)
(145)		(957)
¥56,274	¥57,034	\$371,664

Millions of Yen		Thousands of U.S. Dollars
2024	2023	2024
¥ 10,387	¥ 11,802	\$ 68,600
(56,274)	(57,034)	(371,664)
(45,887)	(45,232)	(303,064)
148,964	143,507	983,847
¥103,077	¥ 98,275	\$ 680,783
Millions	of Yen	Thousands of U.S. Dollars
2024	2023	2024
¥103,077	¥98,295	\$680,783
	(20)	
¥103,077	¥98,275	\$680,783

Millions	of Yen	Thousands of U.S. Dollars
2024	2023	2024
¥(2,846)	¥981	\$(18,795)
¥(2,846)	¥981	\$(18,795)

Amounts recognized in accumulated other comprehensive income (before income tax effect adjustments) in respect of defined benefit retirement plans as of March 31, 2024 and 2023, were as follows:

	Millions	U.S. Dollars	
	<b>2024</b> 2023		
Unrecognized actuarial (loss) gain	¥(1,487)	¥1,387	\$(9,822)
Total	¥(1,487)	¥1,387	\$(9,822)

### Plan assets as of March 31, 2024 and 2023, consisted of the following:

	2024	2023
General accounts	58%	58%
Debt investments	22	22
Others	20	20
Total	100%	100%

### Assumptions used for the years ended March 31, 2024 and 2023, were set forth as follows:

	2024	2023
Discount rate	0.1%	0.1%
Expected rate of return on plan assets	1.0%	1.0%

The expected rate of return on plan assets is determined on the basis of the distribution of plan assets, past performance of respective assets that make up investments of plan assets, and market trends.

### (2) Defined Contribution Retirement Plans

The amounts contributed to the defined contribution retirement plans of the Group for the years ended March 31, 2024 and 2023, were ¥11,221 million (\$74,112 thousand) and ¥10,796 million, respectively.

### (3) Information about Payments for Retirement and Other

In June 2023, Yamato Transport Co., Ltd. and Japan Post Co., Ltd. signed a basic agreement on collaboration to promote sustainable logistics services by contributing to solving various social issues related to logistics.

"Payment for Retirement and other" is a payment for consolation money and honoraria due to the termination of contracts with part-time employees engaged in the existing Nekopos and Kuroneko DM-bin and sole proprietors to whom delivery services were outsourced, following the start of the Kuroneko Yu-Packet and Kuroneko Yu-Mail, which are mailboxing services based on this basic agreement.

### **11. ASSET RETIREMENT OBLIGATIONS**

The changes in asset retirement obligations for the years

	Millions	of Yen	Thousands of U.S. Dollars	
	2024	2023	2024	
Balance at beginning of year	¥ 9,609	¥9,928	\$63,460	
Additional provisions associated with the acquisition of property, plant and equipment	994	23	6,565	
Reconciliation associated with passage of time	108	104	711	
Reconciliation associated with changes in accounting estimates	33	(7)	219	
Reduction associated with settlement of asset retirement obligations	(203)	(449)	(1,339)	
Others	6	10	42	
Balance at end of year	¥10,547	¥9,609	\$69,658	

Changes in accounting estimates were recorded as it became evident that the estimate of the discounted cash flows required for future asset retirement at the beginning of the year would change. A reconciliation has been prepared for the change, which resulted in an increase in the asset retirement obligation for the year ended March 31, 2024, by ¥33 million (\$219 thousand), and a decrease for the year ended March 31, 2023, by ¥7 million, respectively.

### 12. EQUITY

Japanese companies are subject to the Companies Act of Japan (the "Companies Act"). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

### a. Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders' meeting. For companies that meet certain criteria such as (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit & Supervisory Board, and (4) the term of service of the directors being prescribed as one year rather than the normal two-year term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria.

limitation and additional requirements.

Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

b. Increases/Decreases and Transfer of Common Stock, Reserve and Surplus The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of legal reserve and additional paid-in capital equals 25% of the common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts within equity under certain conditions upon resolution of the shareholders.

### c. Treasury Stock

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity.

		<b>.</b>
ended March 3	1, 2024 and 20	23, were as follows:

The Companies Act permits companies to distribute dividends-in-kind (non-cash assets) to shareholders subject to a certain

### **13. INCOME TAXES**

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of 30.6% for the years ended March 31, 2024 and 2023.

The tax effects of significant temporary differences and tax loss carryforwards which resulted in deferred tax assets and liabilities at March 31, 2024 and 2023, were as follows:

Thousands of

	Millions o	Millions of Yen	
	2024	2023	2024
Deferred tax assets:			
Accrued expenses	¥ 9,837	¥ 11,197	\$ 64,967
Legal welfare expense	1,660	1,881	10,963
Enterprise tax	1,412	1,906	9,325
Allowance for doubtful accounts	570	526	3,766
Tax loss carryforwards	4,445	4,257	29,355
Liability for employees' retirement benefits	31,703	30,777	209,388
Loss on valuation of land	16,353	20,485	108,004
Loss on impairment of long-lived assets	4,556	4,242	30,093
Loss on valuation of investment securities	867	920	5,728
Investments in subsidiaries and affiliates	11,535	10,628	76,184
Unrealized profit	3,928	3,944	25,943
Loss on valuation of telephone subscription rights	216	394	1,425
Other	10,396	9,428	68,663
Total tax loss carryforwards and temporary differences	97,478	100,585	643,804
Less valuation allowance for tax loss carryforwards	(4,445)	(4,257)	(29,355)
Less valuation allowance for temporary differences	(20,425)	(24,585)	(134,902)
Total valuation allowance	(24,870)	(28,842)	(164,257)
Deferred tax assets	¥72,608	¥ 71,743	\$ 479,547
Deferred tax liabilities:			
Unrealized gain on available-for-sale securities	¥ (4,587)	¥ (2,703)	\$ (30,299)
Other	(5,279)	(5,230)	(34,864)
Deferred tax liabilities	¥ (9,866)	¥ (7,933)	\$ (65,163)
Deferred tax assets—net	¥ 62,742	¥ 63,810	\$ 414,384

The expiration of tax loss carryforwards, the related valuation allowances and the resulting net deferred tax assets as of March 31, 2024, are as follows:

			Millions	of Yen	
	Deferred	Tax	Less Valu	uation	Net Deferred Tax
	Assets Rela	2	Allowand	ces for	Assets Relating
	to Tax Lo		Tax Lo		to Tax Loss
Year Ending March 31	Carryforw	ards	Carryfor	wards	Carryforwards
2025	¥	53	¥	(53)	¥ —
2026		37		(37)	
2027		3		(3)	
2028					
2029		504		(504)	
2030 and thereafter	3	,848	(	3,848)	
Total	¥4	,445	¥(	4,445)	¥—

	Thousands of U.S. Dollars				irs
		Deferred Tax		luation	Net Deferred Tax
	Assets Re	2		nces for	Assets Relating
	to Tax		Tax		to Tax Loss
Year Ending March 31	Carryfor	wards	Carryfo	orwards	Carryforwards
2025	\$	349	\$	(349)	\$—
2026		249		(249)	
2027		18		(18)	
2028					
2029		3,327		(3,327)	
2030 and thereafter	2	5,412	(2	25,412)	
Total	\$2	9,355	\$(3	31,884)	\$—

Reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statement of income for the year ended March 31, 2024, with the corresponding figures for 2023 was as follows:

	2024	2023
Normal effective statutory tax rate	30.6%	30.6%
Per capita levy of local taxes	4.9	4.7
Difference of tax rates for foreign subsidiaries	(0.3)	(0.1)
Valuation allowance	(9.4)	(17.0)
Share of profit or loss of entities accounted for using equity method	0.5	2.2
Other—net	0.5	(0.3)
Actual effective tax rate	26.8%	20.1%

### 14. LEASES

The Group leases certain buildings, cargo aircrafts, computer equipment and other assets as the lessee. Future rental payments under non-cancelable operating leases at March 31, 2024 and 2023, were as follows:

	Million	Thousands of U.S. Dollars	
	2024	2023	2024
Due within one year	¥ 14,878	¥ 9,785	\$ 98,262
Due after one year	96,484	44,460	637,238
Total	¥111,362	¥54,245	\$735,500

### **15. FINANCIAL INSTRUMENTS AND RELATED DISCLOSURES**

(1) Group Policy for Financial Instruments The Group uses financial instruments, mainly long-term debt including bank loans and bonds, in order to expand its business based on its investment plan to expand its network. Cash surpluses, if any, are invested in low risk financial assets. Derivatives are not used for speculative purposes but to manage exposure to interest fluctuation risk. Certain consolidated subsidiaries conduct installment sales operations.

### (2) Nature and Extent of Risks Arising from Financial Instruments and the Risk Management for Financial Instruments

capital alliances. Such securities are exposed to the risk of market price fluctuations.

interest rate loans.

Accounts payable and bank loans exposed to liquidity risks are managed by each company of the Group, such as through fund settlement, bookkeeping, monitoring of the balances outstanding, and managing cash flows.

- Receivables such as notes and accounts receivable and installment sales receivable are exposed to customer credit risk.
- Therefore, the Group minimizes customers' credit risk by monitoring collections and accrued receivables at due dates.
  - Investment securities are mainly equity securities of the companies with which the Group has business relationships or
  - Most payment terms of payables such as notes and accounts payable are less than one year.
  - Short-term bank loans and long-term bank loans are mainly related to capital expenditures. Bank loans are mainly fixed

### (3) Fair Value of Financial Instruments

Since variable factors are incorporated in the calculation of the fair value of financial instruments, the fair value may change due to the adoption of different assumptions, etc.

Fair value of financial instruments at March 31, 2024 and 2023, were as follows:

		Millions of Yen	
March 31, 2024	Carrying Amount	Fair Value	Difference
Assets:			
Trade notes and accounts receivable, and contract assets	¥212,095		
Allowance for doubtful accounts	(303)		
	211,792	¥211,812	¥ 20
Installment sales receivable	52,787		
Allowance for doubtful accounts	(1,003)		
Deferred profit on installment sales	(5,164)		
	46,620	50,953	4,333
Available-for-sale securities	25,823	25,823	
Shares of affiliates	3,765	7,206	3,441
Liabilities:			
Short-term loans	10,000	10,000	
Long-term loans	21,000	20,984	(16)
		Millions of Yen	
March 31, 2023	Carrying Amount	Fair Value	Difference
Assets:			
Trade notes and accounts receivable, and contract assets	¥216,251		
Allowance for doubtful accounts	(261)		
	215,990	¥216,028	¥ 38
Installment sales receivable	50,509		
Allowance for doubtful accounts	(942)		
Deferred profit on installment sales	(4,798)		
	44,769	49,136	4,367
Available-for-sale securities	21,001	21,001	
Shares of affiliates	4,309	5,805	1,496
Liabilities:			
Short-term loans	10,000	10,000	

Long-term loans

	Thousands of U.S. Dollars			
March 31, 2024	Carrying Amount	Fair Value	Difference	
Assets:				
Trade notes and accounts receivable, and contract assets	\$1,400,798			
Allowance for doubtful accounts	(1,998)			
	1,398,800	\$1,398,933	\$ 133	
Installment sales receivable	348,637			
Allowance for doubtful accounts	(6,629)			
Deferred profit on installment sales	(34,102)			
	307,906	336,521	28,615	
Available-for-sale securities	170,550	170,550		
Shares of affiliates	24,865	47,591	22,725	
Liabilities:				
Short-term loans	66,046	66,046		
Long-term loans	138,696	138,592	(104)	

Cash and cash equivalents are omitted because they are settled in a short period of time and their carrying amounts approximate fair value.

set up for trade notes and accounts receivable, and contract assets not settled in a short period of time. on installment sales.

March 31, 2024 and 2023, were ¥6,822 million (\$45,056 thousand) and ¥6,213 million, respectively.

approximate fair value.

(4) Maturity Analysis for Financial Assets and Securities with Contractual Maturities

		Millions of Yen	
March 21, 2024	Due in One Year	Due after One Year	Due after Five Years
March 31, 2024	or Less	through Five Years	
Cash and cash equivalents	¥195,061	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	212,061	34	
Installment sales receivable	21,411	23,903	7,473
Total	¥428,533	¥23,937	¥7,473
		Millions of Yen	
	Due in One Year	Due after One Year	Due after
March 31, 2023	or Less	through Five Years	Five Years
Cash and cash equivalents	¥185,374	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	216,213	38	
Installment sales receivable	22,182	23,546	4,781
Total	¥423,769	¥23,584	¥4,781
	т	housands of U.S. Dollar	s
	Due in One Year	Due after One Year	Due after
March 31, 2024	or Less	through Five Years	Five Years
Cash and cash equivalents	\$1,288,297	\$ —	\$ —
Trade notes and accounts receivable, and contract assets	1,400,576	222	
Installment sales receivable	141,411	157,874	49,352
Total	\$2,830,284	\$158,096	\$49,352

		Millions of Yen	
March 21, 2024	Due in One Year or Less	Due after One Year through Five Years	Due after Five Years
March 31, 2024		3	
Cash and cash equivalents	¥195,061	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	212,061	34	
Installment sales receivable	21,411	23,903	7,473
Total	¥428,533	¥23,937	¥7,473
		Millions of Yen	
	Due in One Year	Due after One Year	Due after
March 31, 2023	or Less	through Five Years	Five Years
Cash and cash equivalents	¥185,374	¥ —	¥ —
Trade notes and accounts receivable, and contract assets	216,213	38	
Installment sales receivable	22,182	23,546	4,781
Total	¥423,769	¥23,584	¥4,781
	Т	housands of U.S. Dollars	
	Due in One Year	Due after One Year	Due after
March 31, 2024	or Less	through Five Years	Five Years
Cash and cash equivalents	\$1,288,297	\$ —	\$ —
Trade notes and accounts receivable, and contract assets	1,400,576	222	
Installment sales receivable	141,411	157,874	49,352
Total	\$2,830,284	\$158,096	\$49,352

rade notes and accounts receivable, and contract assets
nstallment sales receivable
otal

(5) Maturity Analysis for Long-Term Loans

		Thousands of
Year Ending March 31	Millions of Yen	U.S. Dollars
2025	¥ 182	\$ 1,200
2026	182	1,201
2027	182	1,201
2028	182	1,201
2029	20,272	133,893
Total	¥21,000	\$138,696

- Trade notes and accounts receivable, and contract assets are presented after deducting allowances for doubtful accounts
- Installment sales receivable is presented after deducting the relevant allowance for doubtful accounts and deferred profit
- Equity securities with no market price and investments in capital are not included in available-for-sale securities or shares of affiliates. The amount of these financial instruments recorded as investment securities on the consolidated balance sheet at March 31, 2024 and 2023, were ¥5,158 million (\$34,067 thousand) and ¥3,840 million, respectively, and the amount of these financial instruments recorded as investments in unconsolidated subsidiaries and affiliates on the consolidated balance sheet at
- Investments in partnerships and other similar entities that are recorded on the consolidated balance sheet at net amount of equity interest are not included. The amount of these investments recorded as investment securities on the consolidated balance sheet at March 31, 2024 and 2023, were ¥9,300 million (\$61,423 thousand) and ¥7,395 million, respectively.
  - Trade notes and accounts payable are omitted because most of them are due within one year and their carrying amounts

(6) Matters Concerning the Breakdown of the Fair Value of Financial Instruments by Level and Other Items The fair value of financial instruments is classified into the following three levels based on the observability and materiality of the inputs used to calculate fair value.

Level 1 fair value: Fair value calculated by the market price of the asset or liability formed in the active market among observable inputs

Level 2 fair value: Fair value calculated by observable inputs excluding inputs of Level 1

Level 3 fair value: Fair value calculated by unobservable inputs

When multiple inputs that have a significant influence on the fair value calculation are used, the fair value is classified into the lowest priority level in the fair value calculation among the levels to which those inputs belong.

### Financial instruments recorded on the consolidated balance sheet at fair value

		Millions of	of Yen		
		Fair Va	lue		
March 31, 2024	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥25,656	¥—	¥—	¥25,656	
Other	167			167	
Total assets	¥25,823	¥—	¥—	¥25,823	
	Millions of Yen				
		Fair Va	lue		
March 31, 2023	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	¥21,001	¥—	¥—	¥21,001	
Other					
Total assets	¥21,001	¥—	¥—	¥21,001	
	Thousands of U.S. Dollars				
		Fair Va	lue		
March 31, 2024	Level 1	Level 2	Level 3	Total	
Available-for-sale securities:					
Equity securities	\$169,445	<b>\$</b> —	<b>\$</b> —	\$169,445	
Other	1,105			1,105	
Total assets	\$170,550	\$—	\$—	\$170,550	

### Financial instruments other than those recorded on the consolidated balance sheet at fair value

		Millions o	of Yen	
		Fair Va	lue	
March 31, 2024	Level 1	Level 2	Level 3	Total
Trade notes and accounts receivable, and contract assets	¥ —	¥211,812	¥—	¥211,812
Installment sales receivable		50,953		50,953
Shares of affiliates:				
Equity securities	7,206			7,206
Total assets	¥7,206	¥262,765	¥—	¥269,971
Short-term loans	¥ —	¥ 10,000	¥—	¥ 10,000
Long-term loans		20,984		20,984
Total liabilities	¥ —	¥ 30,984	¥—	¥ 30,984

	Millions of Yen Fair Value				
March 31, 2023	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	¥ —	¥216,028	¥—	¥216,028	
Installment sales receivable		49,136		49,136	
Shares of affiliates:					
Equity securities	5,805			5,805	
Total assets	¥5,805	¥265,164	¥—	¥270,969	
Short-term loans	¥ —	¥ 10,000	¥—	¥ 10,000	
Long-term loans					
Total liabilities	¥ —	¥ 10,000	¥—	¥ 10,000	
	Thousands of U.S. Dollars				
		Fair Val	ue		
March 31, 2024	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	s —	\$1,398,933	\$—	\$1,398,933	
Installment sales receivable		336,521		336,521	
Shares of affiliates:					
Equity securities	47,591			47,591	
Total assets	\$47,591	\$1,735,454	\$—	\$1,783,045	
Short-term loans	\$ —	\$ 66,046	\$—	\$ 66,046	
Long-term loans		138,592		138,592	
Total liabilities	s —	\$ 204,638	\$—	\$ 204,638	

	Millions of Yen Fair Value				
March 31, 2023	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	¥ —	¥216,028	¥—	¥216,028	
Installment sales receivable		49,136		49,136	
Shares of affiliates:					
Equity securities	5,805			5,805	
Total assets	¥5,805	¥265,164	¥—	¥270,969	
Short-term loans	¥ —	¥ 10,000	¥—	¥ 10,000	
Long-term loans					
Total liabilities	¥ —	¥ 10,000	¥—	¥ 10,000	
	Thousands of U.S. Dollars				
		Fair Val	ue		
March 31, 2024	Level 1	Level 2	Level 3	Total	
Trade notes and accounts receivable, and contract assets	s —	\$1,398,933	\$—	\$1,398,933	
Installment sales receivable		336,521		336,521	
Shares of affiliates:					
Equity securities	47,591			47,591	
Total assets	\$47,591	\$1,735,454	\$—	\$1,783,045	
Short-term loans	\$ —	\$ 66,046	\$—	\$ 66,046	
Long-term loans		138,592		138,592	
Total liabilities	s —	\$ 204,638	<b>S</b> —	\$ 204,638	

# Available-for-sale securities, shares of affiliates and other fied as Level 1 fair value.

### Trade notes and accounts receivable, and contract assets

The fair value of these assets is determined using the discounted present value method based on the amount of the receivable, the period to maturity and the interest rate that takes into account credit risk for each receivable classified by certain time periods and is classified as Level 2 fair value.

### Installment sales receivable

The fair value of installment sales receivable is determined using the discounted present value method based on the amount of the receivable, the period to maturity and the interest rate that takes into account credit risk for each receivable classified by certain time periods and is classified as Level 2 fair value.

### Short-term loans and long-term loans

The fair value of short-term loans and long-term loans is determined using the discounted present value method based on the total amount of principal and interest and the interest rate that takes into account the remaining term of the debt and credit risk and is classified as Level 2 fair value.

Marketable equity securities are valued using the market prices. Since marketable equity securities are traded in active markets, their fair value is classified as Level 1 fair value. Since other are equity warrants traded in active markets, their fair value is classi-

### **16. REVENUE RECOGNITION**

(1) Information about Disaggregated Revenues from Contracts with Customers

	Millions of Yen					
		2024				
	Retail Business Unit	Corporate Business Unit	Other	Total		
Transportation income	¥1,181,252	¥ 627,096	¥ 22,836	¥1,831,184		
Logistical support income	3,640	226,522		230,162		
Others	28,914	31,843	137,728	198,485		
Revenues from contracts with customers	1,213,806	885,461	160,564	2,259,831		
Other revenues			3,387	3,387		
Total	1,213,806	885,461	163,951	2,263,218		
Internal segment revenues or transfers	(3,083)	(48,130)	(6,603)	(57,816)		
Operating revenues by reportable segments	1,210,723	837,331	157,348	2,205,402		
Intersegment revenues or transfers	(332,775)	(13,234)	(100,767)	(446,776)		
Operating revenues from external customers	¥ 877,948	¥ 824,097	¥ 56,581	¥1,758,626		

	Millions of Yen						
		2023					
	Retail Business Unit	Corporate Business Unit	Other	Total			
Transportation income	¥1,191,265	¥ 617,221	¥ 24,617	¥1,833,103			
Logistical support income	3,352	259,526		262,878			
Others	25,858	33,358	151,751	210,967			
Revenues from contracts with customers	1,220,475	910,105	176,368	2,306,948			
Other revenues			3,437	3,437			
Total	1,220,475	910,105	179,805	2,310,385			
Internal segment revenues or transfers	(2,563)	(47,597)	(7,773)	(57,933)			
Operating revenues by reportable segments	1,217,912	862,508	172,032	2,252,452			
Intersegment revenues or transfers	(323,338)	(16,455)	(111,991)	(451,784)			
Operating revenues from external customers	¥ 894,574	¥ 846,053	¥ 60,041	¥1,800,668			

		Thousands of U.S. Dollars						
		202	4					
	Retail Business Unit	Corporate Business Unit	Other	Total				
Transportation income	\$ 7,801,676	\$4,141,708	\$ 150,820	\$12,094,204				
Logistical support income	24,041	1,496,085		1,520,126				
Others	190,964	210,307	909,639	1,310,910				
Revenues from contracts with customers	8,016,681	5,848,100	1,060,459	14,925,240				
Other revenues			22,371	22,371				
Total	8,016,681	5,848,100	1,082,830	14,947,611				
Internal segment revenues or transfers	(20,358)	(317,876)	(43,613)	(381,847)				
Operating revenues by reportable segments	7,996,323	5,530,224	1,039,217	14,565,764				
Intersegment revenues or transfers	(2,197,841)	(87,408)	(665,520)	(2,950,769)				
Operating revenues from external customers	\$ 5,798,482	\$5,442,816	\$ 373,697	\$11,614,995				

Notes: "Other" includes Yamato System Development Co., Ltd. (development of information systems), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies).

Other revenues consist of transactions related to financial instruments included in the scope of ASBJ Statement No. 10, "Accounting Standard for Financial Instruments," such as installment sales.

(2) Information that Provides a Basis for Understanding Revenue from Contracts with Customers The same information as in Note 2, "Summary of Significant Accounting Policies" is omitted.

None of the contracts include significant financial elements or variable consideration, and the contractual consideration for services is generally received within 30–70 days from the time of revenue recognition. The contractual consideration for transportation services provided to individual customers in the Retail Business Unit is received at the time the parcel is accepted.

Fiscal Year

Balance of receivables, contract assets and contract liabilities from contracts with customers

Receivables from contracts with customers, beginning of fisca Receivables from contracts with customers, end of fiscal year Contract assets, beginning of fiscal year Contract assets, end of fiscal year Contract liabilities, beginning of fiscal year Contract liabilities, end of fiscal year

Contract assets are mainly recognized in TA-Q-BIN transactions and are recognized based on the estimated revenue from the progress of deliveries up to the end of the fiscal year. Contract assets are reclassified to receivables from contracts with customers when the consolidated subsidiary's rights to the consideration become unconditional. Contract liabilities mainly relate to advances received from customers who have subscribed to the Kuroneko Member Discount program for TA-Q-BIN transactions. Contract liabilities are reversed upon the recognition of revenue. Among the revenues recognized during the fiscal years ended March 31, 2024 and 2023, the amounts included in the opening balance of contract liabilities were ¥11,282 million (\$74,515 thousand) and ¥10,427 million, respectively.

The amounts of revenue recognized in the fiscal years ended March 31, 2024 and 2023, from performance obligations satisfied in prior periods were immaterial.

### Transaction prices allocated to remaining performance obligations

The Group applies the practical expedient in noting transaction prices allocated to the remaining performance obligations and does not include performance obligations with original expected contractual terms of one year or less and performance obligations for which the entity is entitled to receive consideration directly corresponding to the value to the customer of the portion of the obligation that has been performed by the entity to date. As a result, there were no significant performance obligations that should have been noted as the transaction price allocated to the remaining performance obligations. The performance obligations with original expected contractual terms of one year or less mainly relate to TA-Q-BIN transactions in the Retail Business Unit.

In addition, there were no material amounts of consideration arising from contracts with customers that were not included in the transaction price.

(3) Information about the Relationship between the Satisfaction of Performance Obligations under Contracts with Customers and Cash Flows from Such Contracts, and the Amount and Timing of Revenue Expected to be Recognized in Subsequent Periods from Contracts with Customers that Existed at the End of the Current

	Millions	Thousands of U.S. Dollars	
	2024	2023	2024
al year	¥185,549	¥188,005	\$1,225,476
r	183,854	185,549	1,214,280
	4,794	4,689	31,660
	4,552	4,794	30,064
	14,264	12,887	94,205
	13,432	14,264	88,710

### **17. OTHER COMPREHENSIVE INCOME**

The components of other comprehensive income for the years ended March 31, 2024 and 2023, were as follows:

	Millions	Thousands of U.S. Dollars	
	2024	2023	2024
Unrealized gain (loss) on available-for-sale securities:			
Adjustments arising during the year	¥ 9,291	¥ (304)	\$ 61,363
Reclassification adjustments to profit or loss	(2,344)	(1,970)	(15,479)
Amount before income tax effect	6,947	(2,274)	45,884
Income tax effect	(1,883)	51	(12,439)
Total	¥ 5,064	¥(2,223)	\$ 33,445
Foreign currency translation adjustments:			
Adjustments arising during the year	¥ 1,186	¥ 2,143	\$ 7,833
Amount before income tax effect	1,186	2,143	7,833
Income tax effect	(67)	149	(443)
Total	¥ 1,119	¥ 2,292	\$ 7,390
Remeasurements of defined employees' retirement benefit plans:			
Adjustments arising during the year	¥(2,031)	¥ 488	\$(13,420)
Reclassification adjustments to profit or loss	(815)	493	(5,375)
Amount before income tax effect	(2,846)	981	(18,795)
Income tax effect	875	(304)	5,776
Total	¥(1,971)	¥ 677	\$(13,019)
Share of other comprehensive income of entities accounted for using equity method:			
Adjustments arising during the year	¥ 15	¥ 1	\$ 99
Reclassification adjustments to profit or loss	(63)	(55)	(417)
Total	¥ (48)	¥ (54)	\$ (318)
Total other comprehensive income	¥ 4,164	¥ 692	\$ 27,498

### **18. EARNINGS PER SHARE**

Basic earnings per share ("EPS") for the years ended March 31, 2024 and 2023, was as follows:

	Millions of Yen	Millions of Yen Thousands of Shares		U.S. Dollars
	Profit Attributable to	Weighted-average		
Year Ended March 31, 2024	Owners of Parent	Shares	EPS	5
Basic EPS—Profit attributable to common shareholders	¥37,627	350,881	¥107.23	\$0.71
Year Ended March 31, 2023				
Basic EPS—Profit attributable to common shareholders	¥45,898	362,446	¥126.64	

### **19. SEGMENT INFORMATION**

(1) Description of Reportable Segments The Group identifies operating segments as components of entity for which discrete financial information is available and whose operating results are regularly reviewed by the Board of Directors in order to make decisions about resources to be allocated to the segments and assess their performance.

Under the Company, which is the pure holding company, the Group manages business operations by customer segment and operates through group management structure consisting of the Retail Business Unit, which manages the Retail business that provides delivery services for individual customers and mid-to-small sized corporations, the Corporate Business Unit, which manages the Corporate business, the Global SCM business, and the EC business, that provide transportation services etc. for large corporations, and Other.

The Group defines the reportable segments as follo								
Retail Business Unit:	Delivery services for individual							
Corporate Business Unit:	Transportation services for larg							
	services, air cargo agency servi							
Other:	Development and operation of							
	agency services, cargo vehicle							

(2) Methods of Measurement for the Amounts of Segment Revenues, Segment Profit, Segment Assets, and Other Items for Each Reportable Segment The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

### (3) Information about Segment Revenues, Segment Profit, Segment Assets, and Other Items

	Millions of Yen									
			2024	1						
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated				
Segment revenues:										
Segment revenues from customers	¥ 877,948	¥824,097	¥ 56,581	¥1,758,626	¥ —	¥1,758,620				
Intersegment revenues	332,775	13,234	100,767	446,776	(446,776)					
otal segment revenues	¥1,210,723	¥837,331	¥157,348	¥2,205,402	¥(446,776)	¥1,758,626				
Segment profit	¥ 22,589	¥ 4,587	¥ 12,734	¥ 39,910	¥ 150	¥ 40,060				
egment assets Dther:	829,542	193,604	139,204	1,162,350	(26,455)	1,135,895				
Depreciation and amortization Investment in entities accounted for	24,464	15,567	3,473	43,504	791	44,295				
using equity method Increase of tangible and	859			859	8,495	9,354				
intangible fixed assets	48,219	7,320	1,671	57,210	5,149	62,359				
	Millions of Yen									
			2023	-						
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated				
Segment revenues:										
Segment revenues from customers	¥ 894,574	¥846,053	¥ 60,041	¥1,800,668	¥ —	¥1,800,668				
Intersegment revenues	323,338	16,455	111,991	451,784	(451,784)					
Total segment revenues	¥1,217,912	¥862,508	¥172,032	¥2,252,452	¥(451,784)	¥1,800,668				
Segment profit	¥ 32,298	¥ 13,138	¥ 13,901	¥ 59,337	¥ 748	¥ 60,085				
Segment assets	788,000	181,737	142,259	1,111,996	(4,409)	1,107,587				
Other:										
Depreciation and amortization Investment in entities accounted for	21,884	14,796	4,097	40,777	781	41,558				
using equity method Increase of tangible and	768	4,309		5,077	4,312	9,389				
intangible fixed assets	38,973	9,101	2,324	50,398	5,293	55,691				

(3) Information about Segment R	evenues, segment	t Hom, Segin	Millions o		21115				
		2024							
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated			
Segment revenues:									
Segment revenues from customers	¥ 877,948	¥824,097	¥ 56,581	¥1,758,626	¥ —	¥1,758,626			
Intersegment revenues	332,775	13,234	100,767	446,776	(446,776)				
Total segment revenues	¥1,210,723	¥837,331	¥157,348	¥2,205,402	¥(446,776)	¥1,758,626			
Segment profit	¥ 22,589	¥ 4,587	¥ 12,734	¥ 39,910	¥ 150	¥ 40,060			
Segment assets	829,542	193,604	139,204	1,162,350	(26,455)	1,135,895			
Other:									
Depreciation and amortization	24,464	15,567	3,473	43,504	791	44,295			
Investment in entities accounted for									
using equity method	859			859	8,495	9,354			
Increase of tangible and									
intangible fixed assets	48,219	7,320	1,671	57,210	5,149	62,359			
			Millions o	-					
	Retail	Corporate	2023	3					
	Business Unit	Business Unit	Other	Total	Reconciliation	Consolidated			
Segment revenues:									
Segment revenues from customers	¥ 894,574	¥846,053	¥ 60,041	¥1,800,668	¥ —	¥1,800,668			
Intersegment revenues	323,338	16,455	111,991	451,784	(451,784)				
Total segment revenues	¥1,217,912	¥862,508	¥172,032	¥2,252,452	¥(451,784)	¥1,800,668			
Segment profit	¥ 32,298	¥ 13,138	¥ 13,901	¥ 59,337	¥ 748	¥ 60,085			
Segment assets	788,000	181,737	142,259	1,111,996	(4,409)	1,107,587			
Other:									
Depreciation and amortization	21,884	14,796	4,097	40,777	781	41,558			
Investment in entities accounted for									
using equity method	768	4,309		5,077	4,312	9,389			
Increase of tangible and									
intangible fixed assets	38,973	9,101	2,324	50,398	5,293	55,691			

### NS:

l customers and mid-to-small sized corporations

ge corporations, planning and operation of logistics centers, customs /ices

of IT systems, car maintenance services, sales of fuel, non-life insurance transportation services

		Thousands of U.S. Dollars								
		2024								
	Retail Business Unit	Corporate Business Unit	Other	Total	Reconciliation	Consolidated				
Segment revenues:										
Segment revenues from customers	\$5,798,482	\$5,442,816	\$ 373,697	\$11,614,995	s —	\$11,614,995				
Intersegment revenues	2,197,841	87,408	665,520	2,950,769	(2,950,769)					
Total segment revenues	\$7,996,323	\$5,530,224	\$1,039,217	\$14,565,764	\$(2,950,769)	\$11,614,995				
Segment profit	\$ 149,194	\$ 30,292	\$ 84,104	\$ 263,590	\$ 987	\$ 264,577				
Segment assets	5,478,782	1,278,674	919,384	7,676,840	(174,725)	7,502,115				
Other:										
Depreciation and amortization	161,571	102,816	22,939	287,326	5,223	292,549				
Investment in entities accounted for										
using equity method	5,675			5,675	56,106	61,781				
Increase of tangible and										
intangible fixed assets	318,468	48,348	11,033	377,849	34,008	411,857				

Notes: "Other" includes Yamato System Development Co., Ltd. (development of information systems), and Yamato Autoworks Co., Ltd. (collective vehicle management agent business for transportation companies).

Reconciliations are as follows:

(1) Reconciliations of segment profit for the years ended March 31, 2024 and 2023, of ¥150 million (\$987 thousand) and ¥748 million, respectively, include group-wide expenses that are not allocated to each reportable segment (general administrative expenses of the Company, which is a pure holding company) of ¥7,841 million (\$51,789 thousand) and ¥7,385 million, and intersegment eliminations of ¥7,991 million (\$52,776 thousand) and ¥8,133 million, respectively

(2) Reconciliations of segment assets at March 31, 2024 and 2023, of ¥26,455 million (\$174,725 thousand) and ¥4,409 million, respectively, include intersegment eliminations of assets and liabilities of ¥124,981 million (\$825,446 thousand) and ¥112,277 million, and group-wide assets which are not allocated to each reportable segment of ¥98,526 million (\$650,721 thousand) and ¥107,868 million, respectively.

(3) Reconciliations of investments in entities accounted for using equity method at March 31, 2024 and 2023, of ¥8,495 million (\$56,106 thousand) and ¥4,312 million, respectively, are investments that are not allocated to each reportable segment.

(4) Reconciliations of increases of tangible and intangible fixed assets for the years ended March 31, 2024 and 2023, of ¥5,149 million (\$34,008 thousand) and ¥5,293 million, respectively, are the Company's capital investment.

Segment profit is reconciled with operating profit in the consolidated statement of income.

Segment assets of the Retail Business Unit at March 31, 2024 and 2023, of ¥829,542 million (\$5,478,782 thousand) and ¥788,000 million, respectively, include assets of the Transportation division and the Head Office division of Yamato Transport Co., Ltd. of ¥569,630 million (\$3,762,168 thousand) and ¥540,417 million, respectively.

Increase of tangible and intangible fixed assets of the Retail Business Unit for the years ended March 31, 2024 and 2023, of ¥48,219 million (\$318,468 thousand) and ¥38,973 million, respectively, include the amount of increase of the Transportation division and the Head Office division of Yamato Transport Co., Ltd. of ¥26,904 million (\$177,687 thousand) and ¥23,631 million, respectively.

### (4) Change in Reportable Segment

Effective from the fiscal year ending March 31, 2025, the Group is going to change its classification of reportable segments from two reportable segments, which are Retail Business Unit and Corporate Business Unit to four reportable segments, which are going to be Express Business, Contract Logistics Business, Global Business and Mobility Business.

The change involves management structure in order to achieve sustainable enhancement of corporate value by promoting initiatives such as strengthening the TA-Q-BIN network and expanding the value provided, expanding corporate business domain, and commercializing new business models based on the medium-term management plan "Sustainability Transformation 2030 - 1st Stage" which was formulated with the fiscal year ending March 31, 2027 as the final year under the Company, which is the pure holding company.

Information about segment revenues, segment profit, segment assets, and other items by reportable segment for the fiscal year ended March 31, 2024, according to the reporting segments after the change is as follows.

	Millions of Yen									
		2024								
	Express Business	Contract Logistics Business	Global Business	Mobility Business	Other	Total	Reconciliation	Consolidated		
Segment revenues:										
Segment revenues from										
customers	¥1,548,599	¥ 89,074	¥74,055	¥20,163	¥26,735	¥1,758,626	¥ —	¥1,758,626		
Intersegment revenues	39,904	11,119	3,781	33,874	68,864	157,542	(157,542)			
Total segment revenues	¥1,588,503	¥100,193	¥77,836	¥54,037	¥95,599	¥1,916,168	¥(157,542)	¥1,758,626		
Segment profit	¥ 11,354	¥ 9,703	¥ 6,663	¥ 4,132	¥ 8,124	¥ 39,976	¥ 84	¥ 40,060		
Segment assets	925,183	23,908	65,410	30,352	104,381	1,149,234	(13,339)	1,135,895		
Other:										
Depreciation and amortization	34,908	3,060	2,276	937	2,323	43,504	791	44,295		
Investment in entities										
accounted for using equity										
method	859					859	8,495	9,354		
Increase of tangible and										
intangible fixed assets	51,570	1,132	3,018	754	736	57,210	5,149	62,359		

Thousands of U.S. Dollars									
			2024	ļ.					
Express Business	Contract Logistics Business	Global Business	Mobility Business	Other	Total	Reconciliation	Consolidated		
\$10,227,852	\$588,296	\$489,102	\$133,172	\$176,573	\$11,614,995	s —	\$11,614,995		
263,548	73,433	24,974	223,722	454,820	1,040,497	(1,040,497)			
\$10,491,400	\$661,729	\$514,076	\$356,894	\$631,393	\$12,655,492	\$(1,040,497)	\$11,614,995		
\$ 74,986	\$ 64,084	\$ 44,009	\$ 27,291	\$ 53,652	\$ 264,022	\$ 555	\$ 264,577		
6,110,452	157,905	432,003	200,460	689,394	7,590,214	(88,099)	7,502,115		
230,554	20,212	15,029	6,186	15,345	287,326	5,223	292,549		
5,675					5,675	56,106	61,781		
340,596	7,478	19,934	4,980	4,861	377,849	34,008	411,857		
	Business \$10,227,852 263,548 \$10,491,400 \$ 74,986 6,110,452 230,554 5,675	Business         Business           \$10,227,852         \$588,296           263,548         73,433           \$10,491,400         \$661,729           \$ 74,986         \$ 64,084           6,110,452         157,905           230,554         20,212           5,675	Business         Business         Business         Business           \$10,227,852         \$588,296         \$489,102           263,548         73,433         24,974           \$10,491,400         \$661,729         \$514,076           \$ 74,986         \$ 64,084         \$ 44,009           6,110,452         157,905         432,003           230,554         20,212         15,029           5,675	Express Business         Contract Logistics Business         Global Business         Mobility Business           \$10,227,852         \$588,296         \$489,102         \$133,172           263,548         73,433         24,974         223,722           \$10,491,400         \$661,729         \$514,076         \$356,894           \$         74,986         \$ 64,084         \$ 44,009         \$ 27,291           6,110,452         157,905         432,003         200,460           230,554         20,212         15,029         6,186           5,675         \$         \$         \$	Express Business         Contract Logistics Business         Global Business         Mobility Business         Other           \$10,227,852         \$588,296         \$489,102         \$133,172         \$176,573           263,548         73,433         24,974         223,722         454,820           \$10,491,400         \$661,729         \$514,076         \$356,894         \$631,393           \$74,986         \$64,084         \$44,009         \$27,291         \$53,652           6,110,452         157,905         432,003         200,460         689,394           230,554         20,212         15,029         6,186         15,345           5,675         \$675         \$675         \$675         \$675	2024           Express Business         Contract Logistics Business         Global Business         Mobility Business         Other         Total           \$10,227,852         \$588,296         \$489,102         \$133,172         \$176,573         \$11,614,995           263,548         73,433         24,974         223,722         454,820         1,040,497           \$10,491,400         \$661,729         \$514,076         \$3356,894         \$631,393         \$12,655,492           \$74,986         \$ 64,084         \$ 44,009         \$ 27,291         \$ 53,652         \$ 264,022           6,110,452         157,905         432,003         200,460         689,394         7,590,214           230,554         20,212         15,029         6,186         15,345         287,326           5,675          5,675         \$ 5,675         \$ 5,675	2024           Express Business         Contract Logistics Business         Global Business         Mobility Business         Other         Total         Reconciliation           \$10,227,852         \$588,296         \$489,102         \$133,172         \$176,573         \$11,614,995         \$         -           263,548         73,433         24,974         223,722         454,820         1,040,497         (1,040,497)           \$10,491,400         \$661,729         \$514,076         \$356,894         \$631,393         \$12,655,492         \$(1,040,497)           \$ 74,986         \$ 64,084         \$ 44,009         \$ 27,291         \$ 53,652         \$ 264,022         \$ 555           6,110,452         157,905         432,003         200,460         689,394         7,590,214         (88,099)           230,554         20,212         15,029         6,186         15,345         287,326         5,223           5,675         5,675         56,106		

Notes: "Other" includes Yamato System Development Co., Ltd. (development of information systems). Reconciliations are as follows

(1) Reconciliations of segment profit for the years ended March 31, 2024, of ¥84 million (\$555 thousand) include group-wide expenses that are not allocated to each reportable segment (general administrative expenses of the Company, which is a pure holding company) of ¥7,841 million (\$51,789 thousand), and intersegment eliminations of ¥7,925 million (\$52,344 thousand).

thousand)

(3) Reconciliations of investments in entities accounted for using equity method at March 31, 2024, of ¥8,495 million (\$56,106 thousand) are investments that are not allocated to each reportable segment

Company's capital investment.

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> Segment profit is reconciled with operating profit in the consolidated statement of income Segment assets of the Express Business at March 31, 2024, of ¥925,183 million (\$6,110,452 thousand) include assets of the Head Office division of Yamato Transport Co., Ltd. of ¥342,977 million (\$2,265,218 thousand) Increase of tangible and intangible fixed assets of the Express Business for the years ended March 31, 2024, of ¥51,570 million (\$340,596 thousand) include the amount of increase of the Head Office division of Yamato Transport Co., Ltd. of ¥10,576 million (\$69,848 thousand)

[Related Information about Reportable Segments] (1) Information about Products and Services

Operating revenues from customers for the years ended March 31, 2024 and 2023, were as follows:

			IV IV				
	202	4		2023			
	Kuroneko DM-Bin				Kuroneko DM-Bin		
TA-Q-BIN	Kuroneko Yu-Mail	Other	Total	TA-Q-BIN	Kuroneko Yu-Mail	Other	Total
¥1,363,771	¥41,910	¥352,945	¥1,758,626	¥1,357,419	¥52,856	¥390,393	¥1,800,668
	Thousands of	U.S. Dollars					
	202	4					
	Kuroneko DM-Bin						
TA-Q-BIN	Kuroneko Yu-Mail	Other	Total				
\$9,007,144	\$276,798	\$2,331,053	\$11,614,995				

### (2) Information about Geographical Areas

The disclosure of operating revenues by geographical areas for the years ended March 31, 2024 and 2023, were omitted since operating revenues to external customers in Japan account for more than 90% of the amount of operating revenues in the consolidated statements of income.

The disclosure of property, plant and equipment by geographical areas at March 31, 2024 and 2023, were omitted since property, plant and equipment in Japan account for more than 90% of the amount of property, plant and equipment in the consolidated balance sheet.

### (3) Information about Major Customers

The disclosure of operating revenues by major customers for the years ended March 31, 2024 and 2023, were omitted since no customer accounted for more than 10% of sales in the consolidated statement of income.

(2) Reconciliations of segment assets at March 31, 2024, of ¥13,339 million (\$88,099 thousand), include intersegment eliminations of assets and liabilities of ¥111,865 million (\$732,821 thousand) and group-wide assets which are not allocated to each reportable segment of ¥98,526 million (\$650,722

(4) Reconciliations of increases of tangible and intangible fixed assets for the years ended March 31, 2024, of ¥5,149 million (\$34,008 thousand) are the

Millions of Vor

(4) Information about Loss on Impairment of Long-Lived Assets by Reportable Segments Loss on impairment of long-lived assets by reportable segments for the years ended March 31, 2024 and 2023, were as follows:

			Millions of	f Yen			
		2024					
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of	¥899	v	¥524	V1 400	¥—	V1 400	
long-lived assets	+699	¥—	<b>‡</b> 524	¥1,423	+	¥1,423	
	Millions of Yen						
	2023						
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of							
long-lived assets	¥748	¥281	¥966	¥1,995	¥—	¥1,995	
	Thousands of U.S. Dollars						
	2024						
	Retail Business Unit	Corporate Business Unit	Other	Total	Eliminations or Group-Wide	Consolidated	
Loss on impairment of							
long-lived assets	\$5,936	\$—	\$3,464	\$9,400	\$—	\$9,400	

### 20. SUPPLEMENTARY INFORMATION TO THE CONSOLIDATED STATEMENTS OF CASH FLOWS

In September 2023, the Company sold 50.98% of the shares of Yamato Staff Supply Co., Ltd. As a result, Yamato Staff Supply Co., Ltd. was excluded from the scope of consolidation.

The assets and liabilities of Yamato Staff Supply Co., Ltd. At the time of sales and reconciliation between the selling price and the proceeds from sales of shares are as follows:

	Millions of Yen	Thousands of U.S. Dollars
	2024	2024
Current assets	¥ 4,730	\$ 31,242
Long-lived assets	299	1,974
Current liabilities	(3,310)	(21,860)
Long-term liabilities	(62)	(413)
Investment account after sales of shares	(812)	(5,364)
Gain on sales of shares	1,377	9,097
Selling price	2,222	14,676
Cash and cash equivalents	(957)	(6,320)
Net proceeds from sales of shares	¥ 1,265	\$ 8,356

### **21. SUBSEQUENT EVENT**

*Appropriations of Retained Earnings* The following appropriation of retained earnings at Maring held on May 15, 2024:

### Year-end cash dividends, ¥23 (\$0.15) per share\*

\* The total cash dividends approved at the Company's Board of Directors meeting held on May 15, 2024, include the dividends of ¥11 million (\$73 thousand) for the share of the Company held by "Board Benefit Trust (BBT)."

### The following appropriation of retained earnings at March 31, 2024, was approved at the Company's Board of Directors meet-

¥7,899	\$52,169
Millions of Yen	U.S. Dollars
	Thousands of

## **Global Network**

As of March 31, 2024

### 25<sub>overseas subsidiaries</sub> 24 countries and regions of operation (including representative offices and branch offices) Europe Americas United Kingdom Netherlands Belaium Czech Republic Canada Hungary **United States** of America Italv Mexico Americas Europe Asia Cross-Border Truck Network Beijing South Korea Tianjir China Qingdao - Shanghai Shanghai / Taiwan Shenzhen/ India Hong Kong Hong Kong Hano Myanmar Vietnam Philippines Thailand Cambodia Bangkok Malay<mark>sia -</mark> Ho Chi Minh City Singapore Indonesia Penano Kuala Lumpur Singapore

Countries and regions with local subsidiaries Countries and regions with representative offices and branch offices

## **Corporate Data / Stock Information**

As of March 31, 2024

Company Name	▶ Transfer Agent and Registrar		
Yamato Holdings Co., Ltd.	Mizuho Trust & Banking Co., Ltd.		
<ul> <li>Head Office</li> <li>16-10, Ginza 2-chome, Chuo-ku, Tokyo</li> <li>104-8125 Japan</li> <li>Telephone: 81-3-3541-4141</li> </ul>	<ul> <li>General Meeting of Shareholders</li> <li>Held in June</li> <li>Auditor</li> <li>Deloitte Touche Tohmatsu LLC</li> </ul>		
<ul> <li>Established</li> <li>November 29, 1919</li> <li>Registered</li> </ul>	Principal Shareholders Percentage of total shares outstanding (excluding treasury shares)		
Registered April 9, 1929	The Master Trust Bank of Japan, Ltd. (Trust Account)	16.76%	
<ul> <li>Paid-In Capital</li> <li>127,234,791,077 yen</li> <li>Website</li> <li>https://www.yamato-hd.co.jp/english/</li> <li>Fiscal Year</li> <li>From April 1 to March 31</li> </ul>	Yamato Employees' Shareholding Association Custody Bank of Japan, Ltd. (Trust Account) Meiji Yasuda Life Insurance Company Nippon Life Insurance Company Mizuho Bank, Ltd. Yamato Trading-Partner Shareholding Association Toyota Motor Corporation	7.89% 7.69% 4.31% 4.30% 2.98% 2.38% 1.67%	
Common Stock Authorized: 1,787,541,000 shares Issued: 360,496,492 shares	STATE STREET BANK WEST CLIENT-TREATY 505234 Sompo Japan Insurance Inc. Total	1.60% 1.49% 51.10%	
Stock Exchange Listing Tokyo Stock Exchange			

